

The Bank of Punjab

## Financial Statements

for the year ended December 31, 2006

## Auditors' Report to the Members

We have audited the annexed balance sheet of The Bank of Punjab (the Bank) as at December 31, 2006 and the related profit and loss account, cash flow statement and statement of changes in equity, together with the notes forming part thereof (hereinafter referred to as the financial statements ) for the year then ended, in which are incorporated the unaudited certified returns from the branches except for 15 branches which have been audited by us and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief were necessary for the purposes of our audit.

It is the responsibility of the Bank's Board of Directors to establish and maintain a system of internal control and prepare and present the financial statements in conformity with approved accounting standards and the requirements of The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984). Our responsibility is to express an opinion on these statements based on our audit. The financial statements of the Bank as of December 31, 2005, were audited by another auditors whose report dated March 08, 2006 expressed an unqualified opinion on those statements.

We conducted our audit in accordance with the International Standards on Auditing as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatement. An audit includes examining, on a test basis, evidence supporting amounts and disclosures in the financial statements. An audit also includes assessing accounting policies and significant estimates made by the management, as well as, evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion and after due verification, which in case of loans and advances covered more than sixty percent of the total loans and advances of the Bank, we report that:-
(a) in our opinion, proper books of account have been kept by the Bank as required by The Bank of Punjab Act, 1989, the Companies Ordinance, 1984 (XLVII of 1984), and the returns referred to above received from the branches have been found adequate for the purposes of our audit;
(b) in our opinion:-
(i) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 (LVII of 1962) and the Companies Ordinance, 1984 (XLVII of 1984), and are in agreement with the books of account and are further in accordance with accounting policies consistently applied except for the change in accounting policy as stated in Note 6.2 with which we concur;
(ii) the expenditure incurred during the year was for the purpose of the Bank's business; and
(iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Bank and the transactions of the Bank which have come to our notice have been within the powers of the Bank;
(c) in our opinion and to the best of our information and according to the explanations given to us the balance sheet, profit and loss account, cash flow statement and statement of changes in equity together with the notes forming part thereof conform with approved accounting standards as applicable in Pakistan, and give the information required by The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 (LVII of 1962), and the Companies Ordinance, 1984 (XLVII of 1984), in the manner so required and give a true and fair view of the state of the Bank's affairs as at December 31,2006 , and its true balance of profit, its cash flows and changes in equity for the year then ended; and
(d) in our opinion Zakat deductible at source under the Zakat and Ushr Ordinance, 1980 (XVIII of 1980), was deducted by the Bank and deposited in the Central Zakat Fund established under section 7 of that Ordinance.

## Balance Sheet

as at December 31, 2006

|  | Note | 2006 | Restated 2005 |
| :---: | :---: | :---: | :---: |
|  |  | Rupees in ' 000 ' |  |
| Assets |  |  |  |
| Cash and balances with treasury banks | 7 | 14,054,859 | 8,787,387 |
| Balances with other banks | 8 | 3,722,089 | 9,367,595 |
| Lendings to financial institutions | 9 | 11,846,823 | 7,593,681 |
| Investments | 10 | 28,233,211 | 18,026,181 |
| Advances | 11 | 101,319,954 | 63,623,705 |
| Operating fixed assets | 12 | 2,068,744 | 1,715,061 |
| Deferred tax assets |  | - |  |
| Other assets | 13 | 3,609,457 | 2,040,568 |
|  |  | 164,855,137 | 111,154,178 |

## Liabilities

| Bills payable | 15 | 856,448 | 478,001 |
| :---: | :---: | :---: | :---: |
| Borrowings | 16 | 6,989,424 | 6,791,007 |
| Deposits and other accounts | 17 | 137,727,606 | 88,465,051 |
| Sub-ordinated loans |  | - |  |
| Liabilities against assets subject to finance lease | 18 | 40,988 | 55,403 |
| Deferred tax liabilities | 19 | 298,616 | 220,177 |
| Other liabilities | 20 | 2,816,341 | 1,474,425 |
|  |  | 148,729,423 | 97,484,064 |
| Net assets |  | 16,125,714 | 13,670,114 |
| Represented by |  |  |  |
| Share capital | 21 | 2,902,490 | 2,349,719 |
| Reserves |  | 4,537,232 | 2,940,399 |
| Unappropriated profit |  | 3,219,246 | 1,486,755 |
|  |  | 10,658,968 | 6,776,873 |
| Surplus on revaluation of assets | 22 | 5,466,746 | 6,893,241 |
|  |  | 16,125,714 | 13,670,114 |

The annexed notes from 1 to 45 form an integral part of these financial statements.

## Profit and Loss Account

for the year ended December 31, 2006

|  | Note | Rupees in '000' |  |
| :---: | :---: | :---: | :---: |
| Mark-up/Return/Interest Earned | 24 | 11,643,963 | 6,125,093 |
| Mark-up/Return/Interest Expensed | 25 | 7,573,722 | 2,668,739 |
| Net Mark-up/ Interest Income |  | 4,070,241 | 3,456,354 |
| Provision against non-performing loans and advances | 11.4 | 340,626 | 327,373 |
| Provision for diminution in the value of investments | 10.3 | 33,000 |  |
| Bad debts written off directly | 11.5 | 100 | 3,623 |
|  |  | 373,726 | 330,996 |
| Net Mark-up/ Interest Income after provisions |  | 3,696,515 | 3,125,358 |

## Non mark-up/interest income

Fee, Commission and Brokerage Income
Dividend Income
Income from dealing in foreign currencies
Gain on sale of securities
Unrealized Gain / (Loss) on revaluation of investments
classified as held for trading
Other Income
Total non-markup/interest Income

## Non mark-up/interest expenses

Administrative expenses
Provision against lending to financial institutions
Provision against off balance sheet items
Provision against receivable from NIT
Other charges
Total non-markup/interest expenses

Extra ordinary/unusual items
Profit before taxation
Taxation - Current

- Prior years
- Deferred


## Profit after taxation

Unappropriated profit brought forward
Transfer from surplus on revaluation of fixed assets - net of tax
Profit available for appropriation

## Basic earnings per share - Rupees <br> Diluted earnings per share - Rupees



The annexed notes from 1 to 45 form an integral part of these financial statements.

## Cash Flow Statement

for the year ended December 31, 2006

Note
Cash flows from operating activities
Profit before taxation
Less: Dividend income

Adjustments:
Depreciation
Amortization
Provision against non-performing advances
Advances written-off
Provision for diminution in the value of investments / other assets
Provision against lendings to financial institutions
Provision for employee benefits
Provision against receivable from NIT
Provision for claim for recovery of shares
Provision against off-balance sheet item
Gain on sale of fixed assets
Gain on sale of investments
Finance charges on leased assets
(Increase) / Decrease in operating assets
Lendings to financial institutions
Held-for-trading securities
Advances
Others assets (excluding advance taxation)

Increase / (Decrease) in operating liabilities
Bills Payable
Borrowings from financial institutions
Deposits
Other liabilities (excluding current taxation)

Payments of provision against off-balance sheet obligations

## Income tax paid

## Net cash flows from operating activities

## Cash flows from investing activities

Net investments in available-for-sale securities
Net investments in held-to-maturity securities
Net investments in Subsidiaries / Associates
Dividend income
Investments in operating fixed assets
Sale proceeds of property and equipment disposed-off
Net cash flow from investing activities

## Cash flows from financing activities

Payments of lease obligations
Issue of share capital
Dividend paid

## Net cash flows from financing activities

Effects of exchange rate changes on cash and cash equivalents
(Decrease) / Increase in cash and cash equivalents
Cash and cash equivalents at beginning of the year
Cash and cash equivalents at end of the year
The annexed notes from 1 to 45 form an integral part of these financial statements
${ }^{2006}$ Rupees in '000' ${ }^{200}$

| $\begin{array}{r} 4,768,721 \\ (1,385,875) \\ \hline \end{array}$ | $\begin{array}{r} 3,164,957 \\ (753,699) \end{array}$ |
| :---: | :---: |
| 3,382,846 | 2,411,258 |
| $\begin{array}{r} 130,779 \\ 5,885 \\ 340,626 \\ 100 \\ 33,000 \\ 130,000 \\ 19,655 \end{array}$ $\begin{gathered} (1,088) \\ (389,063) \end{gathered}$ | 77,799 <br> 327,373 <br> 3,623 <br> - <br> 12,766 <br> 4,744 <br> $(12,434)$ <br> $(540)$ <br> $(3,163)$ <br> 5,205 |
| 274,437 | 415,373 |
| 3,657,283 | 2,826,631 |
| $\begin{array}{r} (4,383,142) \\ (38,972 \\ (38,036,975) \\ (1,564,534) \end{array}$ | $\begin{array}{r} (6,174,193) \\ (43,972) \\ (24,515,778) \\ (1,053,474) \\ \hline \end{array}$ |
| $(43,940,679)$ | $(31,787,417)$ |


| 378,447 |
| ---: |
| 198,417 |
| $49,262,555$ |
| $1,094,650$ |
| $50,934,069$ |
| $10,650,673$ |


| 210,888 |
| ---: |
| $3,959,402$ |
| $33,740,740$ |
| 620,039 |
| $38,531,069$ |
| $9,570,283$ |

$(653,561)$
$9,997,112$$\frac{(68,222)}{9,502,061}$

| $(13,513,343)$ |  |
| ---: | ---: |
| $2,193,053$ |  |
| $1,381,520$ |  |
| $(482,915)$ |  |
| 3,788 |  |
| $(10,417,897)$ | $(328,876)$ <br> $1,099,359$ <br> $(2,757)$ <br> 725,098 <br> $(103,118)$ <br> 1,595$\quad$$1,391,301$ |


| $(28,915)$ |  |  |
| ---: | ---: | ---: |
| 71,666 |  |  |
| - | $(36,188)$ <br> - <br> 42,751 | $(36,188)$  <br> -  <br>  $(378,034)$ <br> $18,654,982$  |
| $18,276,948$ |  |  |

## Statement of Changes in Equity

for the year ended December 31, 2006

|  | Share capital | Statutory reserve | Capital Reserve |  | Revenue Reserve |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \hline \text { Share } \\ & \text { Premium } \end{aligned}$ | For issue of bonus shares | General reserve | Unappropriated profit |  |
|  |  | Rupees |  | in | '000 |  |  |
| Balance as at January 01, 2005 as previously reported Effect of change in accounting policy with respect to appropriation | 1,506,230 | 772,000 | 2,049 | $\begin{array}{r} 301,246 \\ (301,246) \end{array}$ | $\begin{aligned} & 1,695,350 \\ & (500,000) \end{aligned}$ | $\begin{aligned} & 143,590 \\ & 801,246 \end{aligned}$ | 4,420,465 |
| Balance as at January 01, 2005 - restated | $\overline{1,506,230}$ | 772,000 | 2,049 | - | 1,195,350 | 944,836 | 4,420,465 |
| Transfer to general reserve | - | - | - | - | 500,000 | $(500,000)$ | - |
| Transfer to reserve for issue of bonus shares | - | - | - | 301,246 | - | $(301,246)$ | - |
| Profit for the year ended December 31, 2005 | - | - | - | - | - | 2,353,242 | 2,353,242 |
| Transfer from surplus on revaluation of fixed assets to unappropriated profit - net of tax | - | - | - | - | - | 3,166 | 3,166 |
| Transfer to statutory reserve | - | 471,000 | - | - | - | $(471,000)$ | - |
| Transfer to general reserve | - | - | - | - | 800,000 | $(800,000)$ | - |
| Transfer to reserve for issue of bonus shares | - | - | - | 1,059,181 | - | $(1,059,181)$ | - |
| Issue of bonus shares | 843,489 | - | - | $(843,489)$ | - | - | - |
| Balance as at December 31, 2005 | 2,349,719 | 1,243,000 | 2,049 | 516,938 | 2,495,350 | 169,817 | 6,776,873 |
| Balance as at January 01, 2006 as previously reported | 2,349,719 | 1,243,000 | 2,049 | 516,938 | 2,495,350 | 169,817 | 6,776,873 |
| Effect of change in accounting policy with respect to appropriation |  | - | - | $(516,938)$ | $(800,000)$ | 1,316,938 | - |
| Balance as at January 01, 2006 - restated | $\overline{2,349,719}$ | 1,243,000 | 2,049 | - | 1,695,350 | 1,486,755 | 6,776,873 |
| Transfer to general reserve | - | - | - | - | 800,000 | $(800,000)$ | - |
| Transfer to reserve for issue of bonus shares | - | - | - | 516,938 | - | $(516,938)$ | - |
| Issue of bonus shares | 516,938 | - | - | $(516,938)$ | - | - | - |
| Right issue | 35,833 | - | - | - | - | - | 35,833 |
| Premium on issue of shares | - | - | 35,833 | - | - | - | 35,833 |
| Profit for the year ended December 31, 2006 | - | - | - | - | - | 3,804,255 | 3,804,255 |
| Transfer from surplus on revaluation of fixed assets to unappropriated profit - net of tax | - | - | - | - | - | 6,174 | 6,174 |
| Transfer to statutory reserve | - | 761,000 | - | - | - | $(761,000)$ | - |
| Balance as at December 31, 2006 | 2,902,490 | 2,004,000 | 37,882 | - | 2,495,350 | 3,219,246 | 10,658,968 |

The annexed notes from 1 to 45 form an integral part of these financial statements.

## Notes to the Financial Statements

for the year ended December 31, 2006

## 1. Status and Nature of Business

The Bank of Punjab was constituted pursuant to The Bank of Punjab Act, 1989. It was given the status of a scheduled bank by the State Bank of Pakistan (SBP) on September 19, 1994. It is principally engaged in commercial banking and related services with its registered office at 7-Egerton Road, Lahore. The Bank has 266 branches (2005: 266 branches) in Pakistan and Azad Jammu and Kashmir at the year end. The Bank is listed on Lahore, Karachi and Islamabad Stock Exchanges. The majority shares of the Bank are held by the Government of Punjab.

## 2. Basis of preparation

In accordance with the directives of the Government of Pakistan regarding the conversion of the banking system to Islamic modes, the State Bank of Pakistan (SBP) has issued various circulars from time to time. Permissible forms of trade-related modes of financing include purchase of goods by the banks from their customers and immediate resale to them at appropriate marked-up price on deferred payment basis. The purchases and sales arising under these arrangements are not reflected in these financial statements as such but are restricted to the amount of facility actually utilized and the appropriate portion of mark-up thereon.

## 3. Statement of compliance

3.1 These financial statements have been prepared in accordance with the directives issued by the State Bank of Pakistan (SBP), requirements of The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962, the Companies Ordinance, 1984 and approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) as are notified under the provisions of the Companies Ordinance, 1984. Wherever the requirements of the directives issued by the State Bank of Pakistan (SBP) and Securities and Exchange Commission of Pakistan (SECP), The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 and the Companies Ordinance, 1984 differ with the requirements of these standards, the requirements of the said directives, The Bank of Punjab Act, 1989, the Banking Companies Ordinance, 1962 and the Companies Ordinance, 1984 take precedence. The Bank has adopted all the new and revised International Financial Reporting Standards (IFRS) that are relevant to its operations and are effective for periods beginning on or after January 01, 2006.
3.2 Standards, interpretations and amendments to published approved accounting standards that are not yet effective:

The following IAS / IFRS / IFRIC interpretations, which have been published and / or revised and are applicable to the financial statements of the Bank covering accounting periods on or after January 01, 2007 or later periods:
(a) IAS 1 Presentation of financial statements - Capital disclosures
(b) IFRIC 11, IFRS 2 - GroupTreasury Share Transactions
(c) IFRIC 12 - Service ConcessionArrangements
effective from January 01, 2007
effective from March 01, 2007
effective from January 01, 2009

Adoption of above amendments would result in an impact on the extent of disclosures presented in the future financial statements of the Bank.

In addition to the above, a new series of standards called 'International Financial Reporting Standards' (IFRS) have been introduced and seven IFRSs have been issued by the IASB. Out of these following four IFRSs have been adopted by Securities and Exchange Commission of Pakistan (SECP) vide its S.R.O. (1)/2006 dated December 06, 2006:

| (i) | IFRS 2 | Share-based payments |
| :--- | :--- | :--- |
| (ii) | IFRS 3 | Business combinations |
| (iii) | IFRS 5 | Non-current assets held for sale and discontinued operations |
| (iv) | IFRS 6 | Exploration for and evaluation of mineral resources |

The Bank expects that the adoption of the above-mentioned pronouncements will have no significant impact on the financial statements in the period of initial application.

The State Bank of Pakistan (SBP) as per BSD Circular No. 10, dated August 26, 2002 has deferred the applicability of International Accounting Standard (IAS) 39, Financial Instruments: Recognition and Measurement and International Accounting Standard (IAS) 40, Investment Property for banking companies till further instructions. Accordingly, the requirements of these Standards have not been considered in the preparation of these financial statements. However, investments have been classified in accordance with the categories prescribed by the State Bank of Pakistan vide BSD Circular No. 10, dated July 13, 2004.

## 4. Basis of measurement

These financial statements have been prepared under the historical cost convention, except that certain investments are carried at fair value and certain staff retirement benefits are carried at present value.

The preparation of financial statements in conformity with the International Financial Reporting Standards (IFRS) and statutory requirements requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank s accounting policies. The areas involving a higher degree of judgment or complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 5.

## 5. Critical accounting judgments and key sources of estimation uncertainty

In applying the Bank s accounting policies, which are described in notes 6.1 to 6.15 , the management has made the following judgments and estimated uncertainty that have a significant effect on the amounts recognized in the financial statements.

### 5.1 Held-to-maturity securities

As described in note 6.6 , held-to-maturity securities are investments where the management has positive intent and ability to hold to maturity. The classification of these securities involves management judgment whether the financial assets are held to maturity investments.

### 5.2 Provision against non-performing advances

Apart from the provision determined on the basis of time-based criteria given in Prudential Regulations, the management also applies the subjective criteria of classification and, accordingly, the classification of advances is downgraded on the basis of credit worthiness of the borrower, its cash flows, operations in account and adequacy of security in order to ensure accurate measurement of the provision.

### 5.3 Impairment of available-for-sale equity investments

The Bank determines that available-for-sale equity investments are impaired when there has been a significant or prolonged decline in the fair value below its cost. This determination of what is significant or prolonged requires judgment. In making this judgment, the Bank evaluates among other factors, the normal volatility in share price. In addition, impairment may be appropriate when there is evidence of deterioration in the financial health of the investee, industry and sector performance, changes in technology, and operational and financing cash flows.

### 5.4 Useful life of operating fixed assets

Estimates of useful life of operating fixed assets are based on management's best estimate.
Income taxes

In making estimates for income taxes currently payable by the Bank, the management considers the current income tax law and the decisions of appellate authorities on certain issues in the past. There are various matters where the Bank s view differs with the view taken by the income tax authorities and such amounts are shown as a contingent liability.

The value of provision for employees' compensated absences is determined using actuarial valuation. The valuation involves making use of assumptions about discount rates, mortality, expected rate of salary increases, retirement rates, and average leave utilization per year. Due to the degree of subjectivity involved and long-term nature of these plans, such estimates are subject to significant uncertainty.

## 6. Summary of significant accounting policies

### 6.1 Changes in accounting estimate

The benefit of forced sale value of collateral under BSD Circular No. 7 dated November 01, 2005 has been restricted to financing facilities of Rs. 10 million and above only, with effect from December 31, 2006. Previously, this benefit was restricted to financing facilities of Rs. 5 million and above only. This change in the provisioning requirement has been accounted for as a change in accounting estimate. Had the change not been made, specific provision against non-performing loans and advances would have been lower and consequently, profit before taxation and advances would have been higher by Rs. 79,222 (thousand).

### 6.2 Change in accounting policy

The Bank has changed its accounting policy pertaining to recognition of appropriations of profit declared subsequent to year end in accordance with the requirements of IAS 10 (Events after the balance sheet date). Appropriations of profit are now recognized in the period in which they are declared. Previously, appropriations made after the balance sheet date but before the authorization of financial statements for issue, were recognized as of the balance sheet date. The change in accounting policy has been accounted for retrospectively and comparative information has been restated in accordance with the benchmark treatment specified in IAS 8 (Accounting policies, changes in accounting estimates and errors). Had there been no change in the accounting policy, unappropriated profit would have been lower by Rs. (thousands) 1,316,938 (2005: Rs. (thousands) 801,246 ), revenue reserves would have been higher by Rs. (thousands) 800,000 (2005: Rs. (thousands) 500,000 ), and capital reserves would have been higher by Rs. (thousands) 516,938 (2005: Rs. (thousands) 301,246 ). The affect of this change in accounting policy has been reflected in the statement of changes in equity. The change has not resulted in any change in the profit after tax for the current and prior years.

### 6.3 Cash and Cash equivalents

Cash and cash equivalents include cash and balances with treasury banks, balances with other banks and call money lendings.

### 6.4 Revenue recognition

### 6.4.1 Markup/return/interest income

Markup/return/interest on advances and return on investments are recognized in income on an accruals basis, except mark-up on classified loans and advances which is recognized when received. Interest/ markup on rescheduled/restructured advances and investments is recognized in accordance with Prudential Regulations of SBP.

### 6.4.2 Dividend income

Dividend income is recognized when the Bank's right to receive the dividend is established.

### 6.4.3 Lease finance income

Financing method is used in accounting for income from lease financing. Under this method, the unearned lease income (excess of the sum of total lease rentals and estimated residual value over the cost of leased assets) is deferred and taken to income over the term of the lease periods so as to produce a constant periodic rate of return on the outstanding net cash investment in lease. Unrealized lease income is suspensed, where necessary, in accordance with the requirements of the State Bank of Pakistan. Gains/losses on termination of lease contracts, documentation charges and other lease income are recognized as income when these are realized.

### 6.4.4 Fees and commission income

Fees and commission on letters of credit/guarantee are recognized on a receipt basis.

### 6.5 Advances including net investment in finance lease

Loans and advances and net investments in finance lease are stated net of provision for doubtful debts. Provision for doubtful debts is made in accordance with the Prudential Regulations prescribed by the State Bank of Pakistan and is charged to profit and loss account.

Leases where risks and rewards incidental to ownership are substantially transferred to lessee are classified as finance lease. A receivable is recognized at an amount equal to the present value of the lease payments including any guaranteed residual value.
6.6 Investments

The investments of the Bank are classified into the following categories:
(a) Held-for-trading securities

These are investments acquired principally for the purpose of generating profit from short term fluctuations in price or dealer's margin.
(b) Held-to-maturity securities

These are investments with fixed or determinable payments and fixed maturity and the Bank has positive intent and ability to hold to maturity.
(c) Available-for-sale securities

These are investments which do not fall under the trading or held to maturity categories.
According to BSD Circular No. 14, dated September 24, 2004 issued by the State Bank of Pakistan (SBP), investments classified as held to maturity are carried at amortized cost.

In accordance with the requirements of SBP, quoted securities are valued at market value. The surplus / (deficit) arising on quoted securities classified as available for sale is kept in a separate account shown in the balance sheet below equity. Unquoted securities are valued at cost less provision for impairment, if any.

On derecognition or impairment in quoted available-for-sale investments, the cumulative gain or loss previously reported as surplus / (deficit) on revaluation is included in the profit and loss account for the period.

Investment in subsidiary is carried at cost.
Provision for diminution in the values of securities (except participation term certificates and term finance certificates) is made after considering permanent impairment, if any, in their value. Provision for diminution in the values of participation term certificates and term finance certificates are made as per the prudential regulations issued by the State Bank of Pakistan.

Premium or discount on debt securities is amortized using the effective interest method and taken to interest income.

Profit and loss on sale of investments is taken to income currently.

## Trade and settlement date accounting

All 'regular way' purchases and sales of financial assets are recognized on the trade date, i.e. the date that the Bank commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the timeframe generally established by regulation or convention in the market place.

### 6.7 Lending to/borrowing from financial institutions

The Bank enters into transactions of repo and reverse repo at contracted rates for a specified period of time. These are recorded as under:

## (a) Sale under repurchase obligations

Securities sold subject to a repurchase agreement (repo) are retained in the financial statements as investments and the counterparty liability is included in borrowings from financial institutions. The differential in sale and repurchase value is accrued on a pro-rata basis and recorded as interest expense.

## (b) Purchase under resale obligations

Securities purchased under agreement to resell (reverse repo) are included in lendings to financial institutions. The differential between the contracted price and resale price is amortized over the period of the contract and recorded as interest income.

### 6.8 Operating fixed assets and depreciation

## Owned

Operating fixed assets, other than land which is not depreciated, are stated at cost or revalued amounts less accumulated depreciation and accumulated impairment losses (if any). Land is carried at revalued amount.

Depreciation on operating fixed assets is charged to income using the diminishing balance method so as to write off the historical cost of the asset over its estimated useful life, except motor vehicles and office equipment on which depreciation is charged using the straight line basis. The rates at which the depreciation is charged are given in note 12.2 to these financial statements. Impairment loss or its reversal, if any, is also charged to income. When an impairment loss is recognized, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount over estimated useful life.

Depreciation on additions is charged from the month the assets are available for use while no depreciation is charged in the month in which the assets are disposed.

Surplus on revaluation of operating fixed assets is credited to the surplus on revaluation account. Revaluation is carried out with sufficient regularity to ensure that the carrying amount of assets does not differ materially from the fair value. To the extent of the incremental depreciation charged on the revalued assets, the related surplus on revaluation of operating fixed assets (net of deferred taxation) is transferred directly to unappropriated profit.

## Leased

Property and equipment subject to finance lease are accounted for by recording the assets and the related liabilities. These are stated at fair value or present value of minimum lease payments whichever is lower at the inception of the lease less accumulated depreciation. Financial charges are allocated over the period of lease term so as to provide a constant periodic rate of financial charge on the outstanding liability. The property and equipment acquired under finance leasing contracts is depreciated over the useful life of the assets as per rates given in note 12.2 to these financial statements.

## Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment loss (if any). The cost of intangible assets is amortized over their useful lives, using the straight line method using the rate mentioned in note 12.3. Amortization on additions is charged from the month the assets are available for use while no amortization is charged in the month in which the assets are disposed.

## Capital work-in-progress

Capital work-in-progress is stated at cost. These are transferred to specific assets as and when assets are available for use.

### 6.9 Taxation

## Current

Provision for current taxation is based on taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for current tax is calculated using prevailing tax rates or tax rates expected to apply to the profit for the year if enacted. The charge for current tax also includes adjustments, where considered necessary, to provision for tax made in previous years arising from assessments framed during the year for such years.

## Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and the corresponding tax basis used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that the taxable profits will be available against which the deductible temporary differences, unused tax losses and tax credits can be utilized.

Deferred tax is calculated at the rates that are expected to apply to the period when the differences reverse based on tax rates that have been enacted or substantively enacted by the balance sheet date. Deferred tax is charged or credited in income statement, except in the case of items credited or charged to equity in which case it is included in equity

The Bank also recognized deferred tax asset/liability on deficit/surplus on revaluation of fixed assets and securities which is adjusted against the related deficit/surplus in accordance with the requirements of International Accounting Standard 12, 'Income Taxes'.

### 6.10 Employee retirement and other benefits

### 6.10.1 Defined contribution plan - Provident Fund

The Bank operates an approved Provident Fund Scheme, covering all permanent employees. Contributions are made monthly by the Bank and the employees at the rate of $8.33 \%$ of basic pay. Contributions by the Bank are charged to income.

### 6.10.2 Employees compensated absences

The Bank makes annual provision in the accounts for its liabilities towards vested compensated absences accumulated by its employees on the basis of actuarial valuation. The most recent valuation was carried out at January 25, 2007 using the "Projected unit credit method". The principal assumptions used in the valuation at December 31, 2006 were as follows:

| - Discount rate | $10 \%$ |
| :--- | :--- |
| - Expected rate of eligible salary increase in future years | $9 \%$ |
| - Average number of leaves utilized during the year | 11 days |
| - Average number of leaves utilized during the year in excess of |  |
| allocated leaves (i.e. 30 days) | 1 day |

The amount charged during the year is Rs. 19.655 million (2005: Rs. 12.766 million)

### 6.11 Foreign currencies

Transactions in foreign currency are translated to Rupees at the exchange rates prevailing on the date of transaction. Forward exchange contracts and foreign bills purchased are valued at forward rates applicable to their respective maturities.

All exchange differences are charged to income.

### 6.12 Provisions

Provisions are recorded when the Bank has a present obligation as a result of a past event which it is probable will result in an outflow of economic benefits and a reliable estimate can be made of the amount of the obligation.

### 6.13 Dividend distribution and appropriations

Dividend distributions and appropriation to reserves are recognized as a liability in the financial statements in the period in which these are approved. Transfer to statutory reserve and any of the mandatory appropriations as may be required by law are recognized in the period to which they relate.

### 6.14 Impairment

The carrying amounts of assets are reviewed at each balance sheet date for impairment whenever events or changes in circumstances indicate that the carrying amounts of the assets may not be recoverable. If such indication exists, and where the carrying value exceeds the estimated recoverable amount, assets are written down to their recoverable amount. The resulting impairment loss is taken to the profit and loss account except for impairment loss on revalued assets, which is adjusted against the related revaluation surplus to the extent that the impairment loss does not exceed the surplus on revaluation of that asset.

### 6.15 Financial instruments

### 6.15.1 Financial assets and liabilities

Financial instruments carried on the balance sheet include cash and bank balances, lending to financial institutions, investments, advances, certain receivables, borrowing from financial institutions, deposits and other payables. The particular recognition methods adopted for significant financial assets and financial liabilities are disclosed in the individual policy statements associated with them.

### 6.15.2 Offsetting

Financial assets and financial liabilities are set off and the net amount is reported in the financial statements when there is a legally enforceable right to set off and the Bank intends either to settle on a net basis, or to realize the assets and settle the liabilities, simultaneously.
Note $\quad 2006$ Rupees in '000' ${ }^{2005}$

## 7. Cash and Balances with treasury banks

In hand:

- Local currency
- Foreign currency


| $1,611,102$ |
| ---: |
| 31,864 |
| $1,642,966$ |

With State Bank of Pakistan in:

- Local currency current account
- Foreign currency deposit account

With National Bank of Pakistan in:

- Local currency current account
- Local currency deposit account
7.2

| $2,100,773$ |
| ---: | ---: | ---: | ---: |
| 123,000 | | $1,769,767$ |
| ---: |
| 149,000 |
| $2,223,773$ |
| $14,054,859$ |

7.1 The account is maintained with SBP under requirements of BSD Circular No. 18 dated March 31, 2001. Profit rates are announced by SBP on a monthly basis. Profit rates during the year ranged from $3.39 \%$ to $4.35 \%$ per annum (2005: 1.59\% to 3.29\% per annum).
7.2 This represents short-term deposits bearing profit at a rate of $1.20 \%$ per annum (2005: $1.20 \%$ per annum).

## 8. Balances with other banks

In Pakistan:

- On current account
- On deposit account
- On saving account

Outside Pakistan:

- On current account
- On deposit account
8.1
8.2

| 681,289 |  |
| ---: | ---: |
| $1,900,000$ |  |
| 213,338 |  |
|  | 417,933 <br> $2,794,627$ <br> $8,375,492$ <br> 190,743 <br> $8,984,168$ $\mathbf{r}$ |

8.3

| 135,632 |
| ---: |
| 791,830 |
| 927,462 |
| $3,722,089$ |


| 67,417 |
| ---: |
| 316,010 |
| 383,427 |
| $9,367,595$ |

8.1 These represent short-term deposits maintained with various banks inside Pakistan at mark up rates ranging from 12.00\% to 12.55\% per annum (2005: 10.25\% to 13.00\% per annum).
8.2 These represent saving deposits maintained with various banks inside Pakistan at mark up rates ranging from 2.00\% to 4.00\% per annum (2005: 0.75\% to 5.00\% per annum).
8.3 These represent short-term deposits maintained with various banks outside Pakistan at mark up rates ranging from $5.25 \%$ to $5.28 \%$ per annum (2005: $4.32 \%$ to $4.52 \%$ per annum).
Note $\quad 2006$ Rupees in '000' ${ }^{2005}$
9. Lendings to financial institutions

| Call money lendings | 9.2 | 500,000 | 500,000 |
| :---: | :---: | :---: | :---: |
| Repurchase agreement lendings (Reverse Repo) | 9.3 | 9,281,823 | 5,383,681 |
| Certificates of investment | 9.4 | 1,700,000 | 685,000 |
| Placements | 9.5 | 365,000 | 1,025,000 |
|  |  | 11,846,823 | 7,593,681 |
| 9.1 Particulars of lending |  |  |  |
| In local currency |  | 11,846,823 | 7,593,681 |
| In foreign currencies |  |  |  |
|  |  | 11,846,823 | 7,593,681 |

9.2 This represents funds placed with a commercial bank in inter bank money market and carry mark up at the rate of $10.00 \%$ per annum (2005:11.75\% per annum) with maturity on January 23, 2007.
9.3 Securities held as collateral against lending to financial institutions

|  | Note | 2006 |  |  | 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Held by bank | Further given as collateral | Total | Held by bank | Further given as collateral | Total |
|  |  |  | Rupees |  | in '000' |  |  |
| Pakistan Market Treasury Bills | 9.3.1 | 6,641,823 | - | 6,641,823 | 4,985,891 | - | 4,985,891 |
| Pakistan Investment Bonds | 9.3.1 | 2,640,000 | - | 2,640,000 |  |  |  |
| Term Finance Certificates |  | - | - | - | 397,790 | - | 397,790 |
|  |  | 9,281,823 | - | 9,281,823 | 5,383,681 | - | 5,383,681 |

9.3.1 Pakistan Market Treasury Bills and Pakistan Investment Bonds have been purchased under resale agreements at the rates ranging from $8.25 \%$ to $9.30 \%$ per annum (2005: 7.00\% to $13.00 \%$ per annum) with maturities up to March 14, 2007.

### 9.4 Certificates of investment

9.4.1 These represent Certificates of Investment at profit rates ranging from $12.19 \%$ to $22.00 \%$ per annum (2005:10.75\% to 25.00\% per annum) with maturities up to December 26, 2008.
9.4.2 This includes Certificates of Investment (COIs) of Crescent Standard Investment Bank Limited (CSIBL) for Rs. 1,130 million which have not been encashed since their maturity date in July 2006. The management of the Bank has been pursuing recovery of the said amount with the Administrator of CSIBL as appointed by the Securities and Exchange Commission of Pakistan (SECP). Further, the Bank filed an application in the Honourable High Court of Sindh for attachment of seven floors of a property situated at 10-B, Main Boulevard, Block E-11, Gulberg III Lahore, known as Crescent Standard Tower, held as collateral against a facility originally granted by another commercial bank, which was subsequently assigned to The Bank of Punjab. The Bank holds original title deed documents of the above-mentioned seven floors duly checked and vetted by the Nazir appointed by the Honourable Court, vide its order dated December 07, 2006.

The Bank has now filed a recovery suit against its other facilities, including COIs, in the Honourable Court, legal proceedings for which are in process. However, based on legal opinion and taking into account the forced sale value of the said property, the Bank has recorded a provision of Rs. 130 million against these Certificates of Investment (COIs) in accordance with the Prudential Regulations.
9.5 These represent placements carrying profit at rates ranging from 12.00\% to 13.00\% per annum (2005: 10.50\% to $13.50 \%$ per annum) with maturities up to March 22, 2007.
10. Investments

### 10.1 Investments by types:

|  | Note | 2006 |  |  | 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Held by bank | Given as collateral | Total | Held by bank | Given as collateral | Total |
|  |  |  |  | Rupees | in ' 000 ' |  |  |
| Held-for-trading securities |  |  |  |  |  |  |  |
| Ordinary shares of listed companies and modarabas |  | - | - | - | 43,972 | - | 43,972 |
| Available-for-sale securities |  |  |  |  |  |  |  |
| Pakistan Market Treasury Bills |  | 8,200,261 | 288,924 | 8,489,185 |  | - |  |
| Pakistan Investment Bonds |  | 788,678 | - | 788,678 | - | - |  |
| Ordinary shares of listed companies and modarabas | 10.5 | 147,920 | - | 147,920 | 48,020 | - | 48,020 |
| Preference shares of listed companies | 10.6 | 210,908 | - | 210,908 | 205,908 | - | 205,908 |
| Ordinary shares of unlisted companies | 10.6.1 | 25,000 | - | 25,000 |  | - |  |
| NIT units | 10.7 | 2,792,859 | - | 2,792,859 | 2,184,359 | - | 2,184,359 |
| Investment in funds | 10.8 | 4,382,541 | - | 4,382,541 | 1,973,797 | - | 1,973,797 |
| Term Finance Certificates (TFCs) |  | 3,664,887 | - | 3,664,887 | 2,187,488 | - | 2,187,488 |
| Held-to-maturity securities |  |  |  |  |  |  |  |
| Pakistan Market Treasury Bills |  | -50518 | - | -95,518 | 919,450 | 350, ${ }^{-}$ | 919,450 |
| Pakistan Investment Bonds |  | 2,955,518 | - | 2,955,518 | 3,718,245 | 350,000 | 4,068,245 |
| WAPDA Bonds |  | 101,638 | - | 101,638 | 262,514 | - | 262,514 |
| Subsidiary |  |  |  |  |  |  |  |
| Punjab Modaraba Services (Private) Limited Add: Share deposit money | 10.9 | $\begin{array}{r} \hline 160,000 \\ 4,943 \\ \hline \end{array}$ | - | $\begin{array}{r} \hline 160,000 \\ 4,943 \\ \hline \end{array}$ | 160,000 4,943 | - | 160,000 4,943 |
|  |  | 164,943 | - | 164,943 | 164,943 | - | 164,943 |
| Total investments at cost |  | 23,435,153 | 288,924 | 23,724,077 | 11,708,696 | 350,000 | 12,058,696 |
| Less: Provision for diminution in value of investments | 10.3 | 33,400 | - | 33,400 | 400 |  | 400 |
| Investments - net of provisions |  | 23,401,753 | 288,924 | 23,690,677 | 11,708,296 | 350,000 | 12,058,296 |
| Add: Surplus on revaluation of available-for-sale securities | 22.2 | 4,542,534 | - | 4,542,534 | 5,967,885 | - | 5,967,885 |
| Total investments at market value |  | 27,944,287 | 288,924 | 28,233,211 | 17,676,181 | 350,000 | 18,026,181 |

10.2 Investments by segments:

|  | Note | 2006 |  |  | 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Held by bank | Further Given as collateral | Total | Held by bank | Further Given as collateral | Total |
|  |  |  |  | Rupees | in ' 000 ' |  |  |
| Federal government securities: |  |  |  |  |  |  |  |
| Market Treasury Bills |  | 8,200,261 | 288,924 | 8,489,185 | 919,450 | - ${ }^{-}$ | 919,450 |
| Pakistan Investment Bonds |  | 3,744,196 | - | 3,744,196 | 3,718,245 | 350,000 | 4,068,245 |
| Fully paid up ordinary shares/units: |  |  |  |  |  |  |  |
| Listed companies | 10.5 | 147,920 | - | 147,920 | 91,992 | - | 91,992 |
| Unlisted companies | 10.6.1 | 25,000 | - | 25,000 | - | - | - |
| Shares -unlisted subsidiary company | 10.9 | 160,000 | - | 160,000 | 160,000 | - | 160,000 |
| Share deposit money - unlisted subsidiary company | 10.9 | 4,943 | $\bullet$ | 4,943 | 4,943 | - | 4,943 |
| NIT units | 10.7 | 2,792,859 | - | 2,792,859 | 2,184,359 | - | 2,184,359 |
| Investment in funds | 10.8 | 4,382,541 | - | 4,382,541 | 1,973,797 | - | 1,973,797 |
| Preference shares: |  |  |  |  |  | - |  |
| Listed companies | 10.6 | 210,908 | - | 210,908 | 205,908 | - | 205,908 |
| Term Finance Certificates, Debentures, Bonds and Participation Term Certificates: |  |  |  |  |  |  |  |
| Listed Term Finance Certificates | 10.10 | 824,405 | - | 824,405 | 549,102 | - | 549,102 |
| Unlisted Term Finance Certificates | 10.1 | 2,840,482 | - | 2,840,482 | 1,638,386 | - | 1,638,386 |
| WAPDA Bonds |  | 101,638 | - | 101,638 | 262,514 | - | 262,514 |
| Total investments at cost |  | 23,435,153 | 288,924 | 23,724,077 | 11,708,696 | 350,000 | 12,058,696 |
| Less: Provision for diminution in value of investment | 10.3 | 33,400 |  | 33,400 | 400 |  | 400 |
| Investments - net of provisions |  | 23,401,753 | 288,924 | 23,690,677 | 11,708,296 | 350,000 | 12,058,296 |
| Add: Surplus on revaluation of available-for-sale securities | 22.2 | 4,542,534 | - | 4,542,534 | 5,967,885 | - | 5,967,885 |
| Total investments at market value |  | 27,944,287 | 288,924 | 28,233,211 | 17,676,181 | 350,000 | 18,026,181 |

10.2.1 Pursuant to the requirements of BSD Circular no. 7 dated May 30, 2006, which allows a one time reclassification of securities between the three categories, the Bank reclassified Market Treasury Bills and Pakistan Investment Bonds having book values of Rs. 6,620 million and Rs. 1,049 million respectively, from held-to-maturity to available-for-sale category.

Note 20062005
Rupees in ' 000 '

### 10.3 Particulars of provision for diminution in value of investments

Opening balance
Charge for the year
Closing balance
10.3.1 Particulars of provision in respect of type and segment

Available-for-sale securities
Term Finance Certificates (TFCs)
33,000
Held-to-maturity securities
WAPDA Bearer Bonds

| 400 |
| ---: |
| 33,400 |

10.3.2 This represents provision for diminuition in the value of investment in Term Finance Certificates (TFCs) of Crescent Standard Investment Bank Limited (CSIBL). Legal proceedings for recovery of the amount due are in process as explained in note 9.4.2 to these financial statements.

| 2006 |  |
| :---: | :---: |
| Market Value Rating |  |
| Rupees in ' $000^{\prime}$ |  |
| Market value | Rating |
| Rupees in ' $0000^{\prime}$ |  |

### 10.4 Quality of available-for-sale securities

Ordinary shares of listed companies / modarabas

| Trust Modaraba | 2 | Un-rated | 6 | Un-rated |
| :--- | ---: | ---: | ---: | ---: |
| Trust Leasing and Investment Bank | 121,110 | AA-, A1+ | 7 | AA-, A1+ |
| First National Bank Modaraba | 7,775 | A-, A-2 | 9,780 | A-, A-2 |
| Zephyr Textiles Limited | 29,626 | Un-rated | 38,227 | Un-rated |
|  | $\boxed{y n n n}$ |  |  |  |

## Preference shares of listed companies

Pak Elektron Limited
Shakarganj Mills Limited
Azgard Nine Limited
Trust Leasing \& Investment Bank
Fazal Cloth Mills Limited

Listed Term Finance Certificates

| Al-Zamin Leasing Modaraba | 3,509 | A | 5,160 | A- |
| :--- | ---: | ---: | ---: | ---: |
| Atlas Investment Bank Limited | - | - | 8,327 | A-, A2 |
| Ittehad Chemicals Limited | 12,990 | $A$ | 20,817 | A |
| Jahangir Siddiqui Investment Company Limited | 18,728 | AA+ | 24,975 | AA+ |
| MCB Bank Limited | 181,709 | AA | 174,790 | AA- |
| Pharmagen Limited | 37,143 | A- | 55,714 | A- |
| United Bank Limited | 49,962 | AA- | 49,981 | AA- |
| Shakarganj Mills Limited | - | - | 7,995 | A- |
| Sui Southern Gas Company Limited | - | - | 8,327 | AA |
| Sui Southern Gas Company Limited | 13,989 | AA | 37,470 | AA |
| Union Bank Limited | 49,950 | AA | 49,970 | A+ |
| Bank AL Habib Limited | 9,992 | AA- | 9,996 | AA- |
| Trust Leasing and Investment Bank Limited | 38,700 | AA | 48,000 | AA |
| Trust Leasing and Investment Bank Limited | 18,064 | AA | 22,580 | AA |
| Nishat Mills Limited | 71,928 | A+, A1 | 89,928 | A+, A1 |
| JS ABAMCO | 69,430 | AA- | - | - |
| Orix Leasing Pakistan Limited | 222,000 | AA+ | - | - |
| WorldCall Communications Limited | 34,500 | AA- | - | - |
| Crescent Leasing Corporation Limited | 30,600 | A- | 40,000 | AA- |
|  | 863,194 |  | 654,030 |  |


| 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: |
| Market Value | Rating | Market value | Rating |
| Rupees | 000' | Rupees |  |

## Unlisted Term Finance Certificates

| Al-Abbas Sugar Mills Limited | - | - | 43,421 | A |
| :---: | :---: | :---: | :---: | :---: |
| Dewan Mushtaq Textile Mills Limited | 9,375 | Un-rated | 28,125 | Un-rated |
| Dewan Textile Mills Limited | 12,500 | Un-rated | 37,500 | Un-rated |
| Crescent Commercial Bank Limited | - | - | 9,996 | A |
| Orient Petroleum Limited | 4,167 | A, A-1 | 8,333 | A, A-1 |
| Pakistan International Airlines Corporation | 97,121 | Un-rated | 102,371 | Un-rated |
| Pakistan Mobile Communications (Private) Limited | 240,000 | AA-, A1 | 300,000 | AA-, A1 |
| Crescent Leasing Corporation Limited | 25,000 | A- | 25,000 | AA- |
| Crescent Steel and Allied Products Limited | 46,875 | AA- | 65,625 | AA- |
| Jamshoro Joint Venture Limited | 62,500 | A+ | 68,430 | A+ |
| Jamshoro Joint Venture Limited | - | - | 19,070 | A+ |
| Pakistan Mobile Communications (Private) Limited | 100,000 | AA-, A1 | 100,000 | AA-, A1 |
| Pakistan Mobile Communications (Private) Limited | 50,000 | AA-, A1 | 50,000 | AA-, A1 |
| Security Leasing Corporation | 18,750 | A-, A2 | 25,000 | A-, A2 |
| Azgard Nine Limited | 37,500 | A+ | 50,000 | A+ |
| Crescent Standard Investment Bank Limited | 132,000 | Suspended | 198,000 | A- |
| Escorts Investment Bank Limited | 149,880 | A+ | 149,940 | A+ |
| Reliance Export Limited | 180,000 | Un-rated | 180,000 | Un-rated |
| Dewan Cement Limited | 38,810 | A, A1 | 47,177 | A, A1 |
| Dewan Cement Limited | 470 | A, A1 | 470 | A, A1 |
| Azgard Nine Limited | 24,990 | A+ | 25,000 | A+ |
| Azgard Nine (Dominion Fertilizer (Private) Limited) | 950,000 | Un-rated | - | - |
| Zaver Petroleum Limited | 250,000 | Un-rated | - | - |
| Pakistan Mobile Communications (Private) Limited | 129,974 | AA-, A1 | - | - |
| Jahangir Siddiqui Company Limited | 25,000 | AA+ | - | - |
| First National Equities Limited | 75,000 | A- | - | - |
| JS ABAMCO Limited | 30,570 | AA- | - | - |
| Syed Bhais (Private) Limited | 150,000 | Un-rated | - | - |
|  | 2,840,482 |  | 1,533,458 |  |


|  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Market Value | Rating | Market value | Rating |
|  | Rupees in '000' |  | Rupees in '000' |  |
| Mutual Funds |  |  |  |  |
| Crosby Dragon Fund | - | - | 44,371 | Un-rated |
| Pakistan Income Fund | 897,666 | 4-Star | 161,191 | A+ (f) |
| Pakistan Stock Market Fund | 123,927 | 5-Star | 170,804 | AA (f) |
| Pakistan Capital Market Fund | 79,002 | 5-Star | 44,292 | Un-rated |
| Pakistan Strategic Allocation Fund | 148,750 | 5-Star | 175,250 | Un-rated |
| Pakistan Int'I Element Islamic Fund | 193,141 | Un-rated | - | - |
| Unit Trust of Pakistan | 308,388 | 5-Star | 369,246 | AA (f) |
| Unit Trust of Pakistan - Income Fund | 549,468 | 5-Star | 565,037 | Un-rated |
| Unit Trust of Pakistan - Islamic Fund | 92,364 | 3-Star | 111,368 | Un-rated |
| UTP-Large Capital Fund (ABAMCO Composite Fund) | 160,000 | 4-Star | 200,000 | Un-rated |
| UTP Fund of Funds | 12,398 | Un-rated | 12,500 | Un-rated |
| UTP Aggressive Asset Allocation Fund | 54,100 | 5-Star | 50,000 | Un-rated |
| UTP A30 + Fund | 25,385 | Un-rated | - |  |
| UTP ABAMCO Capital Protected Fund | 50,000 | Un-rated | - |  |
| Faysal Balanced Growth Fund | 62,135 | 3-Star | 44,464 | Un-rated |
| Atlas Stock Market Fund | 20,262 | 4-Star | 13,334 | Un-rated |
| Atlas Fund of Funds | 10,030 | 4-Star | 11,940 | Un-rated |
| Atlas Islamic Fund | 50,000 | Un-rated | - |  |
| AKD Opportunity Fund | 95,300 | Un-rated | - |  |
| AMZ Plus Income Fund | 603,825 | A (f) | - |  |
| AMZ Plus Stock Market Fund | 241,442 | Un-rated | - |  |
| Askari Income Fund | 101,277 | Un-rated | - |  |
| KASB Liquid Fund | 26,323 | Un-rated | - |  |
| Meezan Islamic Fund | 25,000 | Un-rated | - |  |
| NAFA Cash Fund | 53,617 | A (f) | - |  |
| NAMCO Balance Fund | 75,000 | Un-rated | - |  |
| Reliance Income Fund | 25,531 | Un-rated | - |  |
| United Composite Islamic Fund | 25,025 | Un-rated | - |  |
| United Growth \& Income Fund | 25,011 | Un-rated | - |  |
|  | 4,134,367 |  | 1,973,797 |  |

The above ratings represent instrument ratings for the respective securities. Wherever instrument ratings are not available, entity ratings have been disclosed. Two ratings in one column represent long-term and short-term rating of the entity respectively. The ratings have been obtained from Pakistan Credit Rating Agency (PACRA) and JCR-VIS.
10.5 Ordinary shares of listed companies and modarabas

| Number of shares/ Certificates | Name of company/modaraba |  |  |
| :---: | :---: | :---: | :---: |
| 20062005 |  | 2006 | 2005 |
|  |  | Rupees in '000' |  |
| Held-for-trading |  |  |  |


| - | 72,500 | National Bank of Pakistan | - | 13,629 |
| :---: | :---: | :---: | :---: | :---: |
| - | 97,000 | Sui Northern Gas Pipelines Limited | - | 6,760 |
| - | 248,000 | Pakistan Telecommunication |  |  |
|  |  | Company Limited | - | 16,001 |
| - | 44,500 | MCB Bank Limited | - | 7,447 |
| - | 5,000 | Sui Southern Gas Company Limited | - | 135 |
|  |  |  | - | 43,972 |
| Available-fors |  |  |  |  |
| 500 | 500 | Trust Modaraba | 6 | 6 |
| 3,105,381 | 1,208 | Trust Leasing and Investment Bank Limited |  |  |
|  |  | (Formerly Trust Leasing Corporation) | 99,907 | 7 |
| 978,000 | 978,000 | National Bank Modaraba | 9,780 | 9,780 |
| 3,822,698 | 3,822,698 | Zephyr Textile Limited | 38,227 | 38,227 |
|  |  |  | 147,920 | 48,020 |
|  |  |  | 147,920 | 91,992 |
| 10.6 Prefere | ares of listed | companies |  |  |


| Number of shares |  |
| :---: | ---: |
| 2006 | 2005 |
|  |  |
| $8,000,000$ | $8,000,000$ |
| $7,500,000$ | $7,500,000$ |
| $3,090,794$ | $3,090,794$ |
|  |  |
| $2,500,000$ | $2,000,000$ |
|  |  |

## Name of company

2,500,000 -
Pak Elektron Limited (PEL)
Shakarganj Mills Limited
Azgard-9 Limited
Trust Leasing and Investment Bank Limited
(Formerly Trust Leasing Corporation)

| 80,000 |  | 80,000 |
| ---: | ---: | ---: |
| 75,000 |  | 75,000 |
| 30,908 |  | 30,908 |
|  |  | 20,000 |
| 25,000 |  | - |
|  |  | 210,908 |
|  |  | 205,908 |

Other particulars of preference shares are as follows:

| Particulars | Nominal value per share | Profit rate per annum | Profit payment | Redemption terms |
| :---: | :---: | :---: | :---: | :---: |
| Listed |  |  |  |  |
| Pak Elektron Limited (PEL) | 10 | Dividend of $9.50 \%$ per annum payable if and when declared by the company on a cumulative basis. | Annually | Call option subject to maximum of $75 \%$ and $100 \%$ of the issue size within 90 days of the end of each semi annual period commencing from 3rd \& 5th anniversary respectively. Conversion option on the formula mentioned in the prospectus is exercisable after the 5th anniversary of the issue. |
| Shakarganj Mills Limited | 10 | Preferred right of dividend at $8.50 \%$ per annum on a cumulative basis. | Annually | Principal will be redeemed at the end of 5 th year from the issue date. Conversion option is exercisable at the end of every financial year from the date of issue or in whole or in part OR convertible by the company in whole or part through tender. |
| Azgard Nine Limited | 10 | Fixed dividends at $8.95 \%$ p.a. to be declared within 3 -months of close of financial year on a cumulative basis. | Annually | $50 \%$ of the issue amount at the end of 5th year of issuance/ allotment and remaining $50 \%$ at the end of 6th year subject to the provisions of Section 85 of the Companies Ordinance, 1984. |
| 10.6.1 Ordinary shares of unlisted companies and modarabas |  |  |  |  |
| Number of shares/ Certificates |  | Name of company/modaraba |  |  |
| 2006 | 2005 |  |  | 20062005 |
|  |  |  |  | Rupees in '000' |
| 2,000,000 | - | Emirates Global Islamic Bank (Chief Executive Officer: |  |  |
|  |  | Mr. Syed Tariq Hussain) |  | 25,000 |

10.7 These represent $158,950,857$ (2005: $150,875,685$ ) NIT units valued at market closing rate. In order to mitigate the risk of adverse fluctuation in prices Government of Pakistan has issued a letter of comfort (LOC) assuring NIT to facilitate redemption of $149,837,570$ units at Rs13.7 per unit if the bank continues to hold the units till June 30, 2007.

Consequent to the decision regarding privatization of NIT, the Privatization Commission, Ministry of Privatization, Government of Pakistan through its letter dated November 27, 2005 has communicated to the Bank that the Government has decided to offer all LOC Holders an opportunity for the acquisition of rights to manage their proportionate funds under "Split Sell \& Settle" Scheme.

Under the Scheme LOC holders have following two options:
a. Option "A": The LOC holder(s) would be offered the right to manage the split fund representing the relevant LOC Holder s portion of the assets/shares and pay for the management rights as per terms contained in the Scheme. The LOC holder(s) would also agree to abide by all the conditions in the regulatory framework under the NBFC rules or any other condition prescribed by the regulator(s) at the time of issuance of the license.
b. Option "B": The LOC Holder's units under LOC to continue to be managed by NITL heretofore as part of a separate split fund.

The Privatization Commission through management of NITL is in the process of finalizing these options with the LOC holders before expiry of the term of LOC on June 30, 2007.
10.8 Investment in funds

| Number of Units |  | Name of fund | 2006 | 2005 |
| :---: | :---: | :---: | :---: | :---: |
| 2006 | 2005 |  | Rupees in '000' |  |
| - | 500,000 | Crosby Dragon Fund | - | 44,371 |
| 17,033,515 | 2,957,093 | Pakistan Income Fund | 911,191 | 161,191 |
| 1,504,877 | 1,504,876 | Pakistan Stock Market Fund | 170,804 | 170,804 |
| 6,899,730 | 4,485,000 | Pakistan Capital Market Fund | 105,000 | 44,292 |
| 17,500,000 | 17,500,000 | Pakistan Strategic Allocation Fund | 175,250 | 175,250 |
| 4,033,014 | - | Pakistan Int'I Element Islamic Fund | 200,000 | - |
| 41,830 | 41,830 | Unit Trust of Pakistan | 369,246 | 369,246 |
| 1,032,563 | 1,032,563 | Unit Trust of Pakistan - Income Fund | 565,037 | 565,037 |
| 159,061 | 159,061 | Unit Trust of Pakistan - Islamic Fund | 111,368 | 111,368 |
| 20,000,000 | 20,000,000 | UTP-Large Capital Fund (Formerly: ABAMCO Composite Fund) | 200,000 | 200,000 |
| 250,000 | 250,000 | UTP Fund of Funds | 12,500 | 12,500 |
| 1,000,000 | 1,000,000 | UTP Aggressive Asset Allocation Fund | 50,000 | 50,000 |
| 500,000 | - | UTP A30 + Fund | 25,000 |  |
| 500,000 | - | UTP ABAMCO Capital Protected Fund | 50,000 | - |
| 617,476 | 500,000 | Faysal Balanced Growth Fund | 62,223 | 44,464 |
| 36,690 | 29,770 | Atlas Stock Market Fund | 13,334 | 13,334 |
| 1,253,700 | 1,253,700 | Atlas Fund of Funds | 11,940 | 11,940 |
| 100,000 | , | Atlas Islamic Fund | 50,000 |  |
| 2,000,000 | - | AKD Opportunity Fund | 100,000 |  |
| 5,679,748 | - | AMZ Plus Income Fund | 600,000 |  |
| 2,487,045 | - | AMZ Plus Stock Market Fund | 250,000 |  |
| 953,107 | - | Askari Income Fund | 100,000 |  |
| 250,000 | - | KASB Liquid Fund | 24,648 | - |
| 500,000 | - | Meezan Islamic Fund | 25,000 | - |
| 5,095,000 | - | NAFA Cash Fund | 50,000 |  |
| 7,500,000 | - | NAMCO Balance Fund | 75,000 | - |
| 500,000 | - | Reliance Income Fund | 25,000 | - |
| 250,000 | - | United Composite Islamic Fund | 25,000 | - |
| 242,959 | - | United Growth \& Income Fund | 25,000 | - |
|  |  |  | 4,382,541 | 1,973,797 |
| Subsidiary |  |  |  |  |

10.9 Subsidiary

Punjab Modaraba Services (Pvt.) Ltd.
16,000,000 (2005: 16,000,000) ordinary shares of Rs. 10 each
Share deposit money Rs. 4,943 (thousands) \{2005 Rs. 4,943 (thousands)\}
Holding: 100\% (2005: 100\%)
Period of financial statements - December 31, 2006
Break up value of investments based on last audited financial statements Rs.172,658 thousand (2005: Rs 173,241 thousand).
10.10 Term Finance Certificates-Listed


## Other particulars of listed TFCs are as follows:

| Particulars | Profit rate per annum | Profit payment | Redemption terms |
| :---: | :---: | :---: | :---: |
| Al-Zamin Leasing Modaraba | Minimum $8.00 \%$ per annum and if modaraba generates more profit that shall be distributable among TFC holders proportionately based on a certain formula. | Semi-annually | Principal amount relating to each redemption of TFC will be repaid amounting to Rs. 1,600, 1,700 and 1,700 for 3rd, 4th and 5th year respectively. |
| Ittehad Chemicals Limited | Floating, SBP discount rate +250 bps. Floor: $12.00 \%$ p.a. \& Cap: $16.00 \%$ p.a. | Semi-annually | Principal to be repaid in equal semi annual installments with a grace period of 2 years from the issue date, subject to call option exercisable after a period of 24 months from issue date. |
| Jahangir Siddiqui Investment Company Limited | Floating cut-off yield of last 5 -years PIBs SBP auction + 150 bps. Floor: $9.00 \%$ p.a. \& Cap: $13.00 \%$ p.a. | Semi-annually | Principal to be repaid in four equal semi annual installments commencing from 42nd month from the issue date. |
| MCB Bank Limited | Floating last cut-off yield of 5 -years PIBs +150 bps. Floor: 11.75\% p.a. \& Cap: 15.75\% p.a. | Semi-annually | Principal to be repaid in 54th, 60th and 66th month in proportion to $40 \%, 30 \%$ and $30 \%$ of issue amount respectively. |
| Pharmagen Limited | Floating weighted average of last 3 cut-off rates of 5 year PIBs +250 bps. Floor $8.50 \%$ p.a. \& Cap: 11.50\% p.a. | Semi-annually | 18 months grace period. Principal will be redeemed semiannually starting from 24 th month of issue date. Callable, fully or partially, atter 2-years of issue. |
| United Bank Limited | Fixed at $100 \mathrm{bps}+$ trading yield of 8 -year PIBs as quoted on Reuters page 'PKRV' | Semi-annually | The instrument is structured to redeem $0.25 \%$ of principal in the first 78 months and remaining principal in 3 semi annual installments of $0.20 \%$ each of the issue amount respectively, starting from 84th month. |
| Sui Southern Gas Company Limited | Floating SBP discount rate +110 bps. Floor: 11.50\% p.a. \& Cap: $16.00 \%$ p.a. | Semi-annually | Principal to be repaid in 8 equal semi annual installments starting from 30th month from issue date. |
| Union Bank Limited | Floating last cut-off yield of 5 -year PIBs auction +75 bps. Floor: $5.00 \%$ p.a. \& Cap: $10.75 \%$ p.a. | Semi-annually | A nominal amount i.e. $0.16 \%$ of the total issue amount will be repaid equally in each of the redemption periods of first 4 years and after that $5 \%$ of total issue amount each in 54th and 60th month, $19.92 \%$ of total issue amount each in 66th and 72 nd month and $25 \%$ of total issue amount in 78th and 84th month. |
| Bank Al-Habib Limited | Floating Average 6 -months KIBOR +150 bps. Floor: $3.50 \%$ p.a. \& Cap: $10.00 \%$ p.a. | Semi-annually | $0.02 \%$ of principal to be redeemed in 13 equal semi annual installments starting from 6th month of issue and 3 equal semi annual installments of $33.25 \%$ of principal amount after 84th month. |
| Trust Leasing and Investment Bank Limited (Formerly Trust Leasing Corporation Limited) | Floating 6-month KIBOR +300 bps. Floor: $6.00 \%$ p.a. \& Cap: $10.00 \%$ p.a. | Semi-annually | Principal to be repaid in 10 equal semi annual installments commencing 6 th month from the issue date. Callable at any time after 36 months from the issue date. |
| Trust Leasing and Investment Bank Limited (Formerly Trust Leasing Corporation Limited) | Floating 6-month KIBOR + 200 bps with no floor or cap. | Semi-annually | Principal to be repaid in 10 equal semi annual installments commencing 6th month from the issue date. |
| World Call Communication Limited | Floating 6 -month KIBOR $+2.75 \%$ with no floor or cap. | Semi-annually | Principal to be repaid in equal semi annual installments commencing after a grace period of 2 years. |
| Orix Leasing Pakistan Limited | Floating 6-month KIBOR $+1.50 \%$ with no floor or cap. | Semi-annually | $.08 \%$ of the principal amount to be redeemed during first two years in four equal semi annual installments in arrears and the remaining $99.92 \%$ to be redeemed during last three years in 6 equal semi annual installments in arrears. |
| JS ABAMCO | Floating 6-month KIBOR + 2.00\%. Floor: $8.00 \%$ \& Cap: 16.00\%. | Semi-annually | Principal to be repaid in equal semi annual installments with a grace period of 1 year. |
| Crescent Leasing Corporation Limited | Floating cut-off yield of last successful SBP auction of 5 -year PIBs +160 bps. | Semi-annually | Principal to be redeemed in 10 equal semi-annual installments commencing from the 6th month of issue date. Callable anytime in full after 18th month of issue. |
| Nishat Mills Limited | Floating weighted average cut-off yield of last three auctions of 6 -months TBs +170 bps with no floor or cap. | Semi-annually | Principal to be repaid in 5 equal semi annual installments after grace period of 30 months from issue date. |

### 10.11 Term Finance Certificates-Unlisted

| Number of certificates |  | Nominal Value per certificate | Name of company/modaraba |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2006 | 2005 | Rupees in ' 000 ' |  | 2006 | 2005 |
|  |  |  |  | Rupees in ' 000 ' |  |
| 15,000 | 15,000 | 5 | Al-Abbas Sugar Mills Limited | - | 43,421 |
| 20,000 | 20,000 | 5 | Dewan Mushtaq Textile Mills Limited | 9,375 | 28,125 |
| 20,000 | 20,000 | 5 | Dewan Textile Mills Limited | 12,500 | 37,500 |
| 4,000 | 4,000 | 5 | Crescent Commercial Bank Limited | - | 9,996 |
| 5,000 | 5,000 | 5 | Orient Petroleum Limited | 4,167 | 8,333 |
| 21,000 | 21,000 | 5 | Pakistan International Airlines Corporation | 97,121 | 102,371 |
| 60,000 | 60,000 | 5 | Pakistan Mobile Communication (Private) Limited | 240,000 | 300,000 |
| 5,000 | 5,000 | 5 | Crescent Leasing Corporation Limited | 25,000 | 25,000 |
| 5,000 | 5,000 | 5 | Azgard Nine Limited | 24,990 | 25,000 |
| 15,000 | 15,000 | 5 | Crescent Steel \& Allied Products Limited | 46,875 | 65,625 |
| 13,686 | 13,686 | 5 | Jamshoro Joint Venture Limited | 62,500 | 68,430 |
| 4,158 | 4,158 | 5 | Jamshoro Joint Venture Limited | - | 19,070 |
| 20,000 | 20,000 | 5 | Pakistan Mobile Communication (Private) Limited | 100,000 | 100,000 |
| 10,000 | 10,000 | 5 | Pakistan Mobile Communication (Private) Limited | 50,000 | 50,000 |
| 5,000 | 5,000 | 5 | Security Leasing Corporation | 18,750 | 25,000 |
| 10,000 | 10,000 | 5 | Azgard Nine Limited | 37,500 | 50,000 |
| 66,000 | 66,000 | 5 | Crescent Standard Investment Bank Limited | 132,000 | 198,000 |
| 5,000 | 5,000 | 30 | Escorts Investment Bank | 149,880 | 149,940 |
| 18 | - | 10,000 | Reliance Export Limited | 180,000 | 180,000 |
| 2 | - | 60,036/ 4,000 | Dewan Cement Limited (Formerly Pakland Cement Limited) | 38,810 | 47,177 |
| 1 | - | 1,078 | Dewan Cement Limited (Formerly Pakland Cement Limited) | 470 | 470 |
| 950 | - | 1,000 | Azgard Nine Limited | 950,000 | - |
| 26,000 | - | 5 | Pakistan Mobile Communication (Private) Limited | 129,974 | - |
| 15,000 | - | 5 | First National Equities | 75,000 | - |
| 5,000 | - | 5 | Jahangir Siddiqui Investment Company | 25,000 | - |
| 50,000 | - | 5 | Zaver Petroleum Limited | 250,000 | - |
| 6,114 | - | 5 | JS ABAMCO | 30,570 | - |
| 10 | - | 15,000 | Syed Bhais (Private) Limited | 150,000 | - |
|  |  |  |  | 2,840,482 | 1,533,458 |

## Other particulars of Unlisted TFCs are as follows:

| Particulars |
| :--- |
| Dewan Mushtaq Textile Mills Limited |
| (Chief Executive Officer: Mr. Dewan |
| Muhammad Ayub Khalid) |
| Dewan Textile Mills Limited (Chief |
| Executive Officer: Mr. Dewan Ghulam |
| Mustafa Khalid) |
| Crescent Commercial Bank Limited |
| (Chief Executive Officer: Mr. Shehzad |
| Naqvi) |
| Orient Petroleum Limited (Chief |
| Executive Officer: Mr. Anwar Moin) |
| Pakistan International Airlines |
| Corporation (Chief Executive Officer: |
| Mr. Tariq Kirmani) |
| Pakistan Mobile Communication |
| (Private) Limited |
| (Chief Executive Officer: Zouhair |
| Abdul Khaliq) |
| Crescent Leasing Corporation Limited |
| (Chief Executive Officer: Mr. Javaid |
| Ahmad Khaliq) |


| Profit rate per annum | Profit payment |  | Redemption terms |
| :--- | :---: | :---: | :---: |
| Floating SBP discount rate +150 bps. Floor: $7.50 \%$ <br> p.a. \& Cap: $12.50 \%$ p.a. | Quarterly | Redemption will be made through equal quarterly <br> installments, the first commencing from the 3rd month <br> from the date of issue. Callable in part or full after 1st |  |
| year of the issue date. |  |  |  |


| Particulars |
| :--- |
| Azgard Nine Limited (Chief Executive |
| Officer: Mr. Ahmad H. Sheikh) |

Crescent Steel \& Allied Products Limited (Chief Executive Officer: Mr. Ahsan Saleem)

Jamshoro Joint Venture Limited
(Chief Executive Officer: Mr. Iqbal (Chief Executive Officer: Mr. Iqbal Zafaruddin Ahmed)

Pakistan Mobile Communication Private) Limited
(Chief Executive Officer: Mr. Zouhair
Abdul Khaliq)

Pakistan Mobile Communication (Private) Limited
Chief Executive Officer: Mr. Zouhair Abdul Khaliq)

Security Leasing Corporation (Chief Executive Officer: Mr. Muhammad Executive Otfic
Rasheed Khan)

Azgard Nine Limited (Chief Executive Officer: Mr. Ahmad H. Shaikh)
Crescent Standard Investment Bank Limited (Administrator: Mr. Badr-UdDin Khan)
Escorts Investment Bank (Chief Executive Officer: Mr. Rashid Mansur)

Reliance Export Limited (Chief Executive Officer: Mr. Saddaruddin Hashwani)

Dewan Cement Limited (Chief Executive Officer: Mr. Dewan Muhammad Yousaf Farooqui)

Dewan Cement Limited (Chief Executive Officer: Mr. Dewan Muhammad Yousaf Farooqui)

Azgard Nine Limited (Chief Executive Officer: Mr. Ahmad H. Shaikh)

Pakistan Mobile Communication (Private) Limited (Chief Executive Officer: Mr. Zouhair Abdul Khaliq)

First National Equities Limited (Chief Executive Officer: Mr. Amjad Pervaiz)

Jahangir Saddiqui Company Limited (Chief Executive Officer: Mr. Munaf Ibrahim)
Zaver Petroleum Limited (Chief Executive Officer: Mr. Fawad Ahmed Mukhtar)

JSABAMCO (Chief Executive Officer: Mr. Najam Ali)

Syed Bhais (Private) Limited (Chief Executive Officer: Mr. Zamir Ahmed Khan)

| Profit rate per annum | Profit payment |  | Redemption terms |
| :--- | :--- | :--- | :--- |
|  |  | Semi-annually | Principal to be repaid in 10 semi annual installments <br> starting from 36th month of the issue date. Conversion <br> option which allows the TFC holder the right to convert <br> upto 30\% of the value of these TFCs into ordinary shares |
| (non-voting). |  |  |  |

10.12 Market Treasury Bills and Pakistan Investment Bonds are held with State Bank of Pakistan and are eligible for rediscounting with State Bank of Pakistan.

Rupees in '000'

## 11. Advances

Loans, cash credits, running finances etc.:

- In Pakistan

| 88,533,343 | 58,771,710 |
| :---: | :---: |
| 88,533,343 | 58,771,710 |
| 3,828,382 | 3,026,657 |
| 3,828,382 | 3,026,657 |
| - | 371,874 |

Bills discounted and purchased (excluding treasury bills):

- Payable in Pakistan
- Payable outside Pakistan

Advances - gross
Less: Provision for non-performing advances:

- Specific
- General

Advances - net of provision

### 11.1 Particulars of advances (Gross)

11.1.1 In local currency In foreign currencies
11.1.2 Short-term advances upto one year Long-term advances for over one year

| 8,058,451 | 809,892 |
| :---: | :---: |
| 2,050,544 | 1,473,375 |
| 10,108,995 | 2,283,267 |
| 102,470,720 | 64,453,508 |
| $(1,058,717)$ | $(732,673)$ |
| $(92,049)$ | $(97,130)$ |
| 101,319,954 | 63,623,705 |

Net investment in finance lease:

- In Pakistan
- Outside Pakistan

Financing in respect of CFS

63,623,705

| 102,470,720 | 64,453,508 |
| :---: | :---: |
| - |  |
| 102,470,720 | 64,453,508 |
| 68,612,018 | 46,207,163 |
| 33,858,702 | 18,246,345 |
| 102,470,720 | 64,453,508 |

11.2 Net investment in finance lease

|  | 2006 |  |  |  | 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Not later than one year | Later than one and less than five years | Over five years |  | Not later than one year | Later than one and less than five years | Over five years | Total |
|  |  |  | Rupees | in | '000' ) |  |  |  |
| Lease rentals receivable | 764,003 | 4,003,444 | - | 4,767,447 | 952,701 | 2,962,058 | 27,572 | 3,942,331 |
| Residual value | - | - | - | - |  |  |  |  |
| Minimum lease payments | 764,003 | 4,003,444 | - | 4,767,447 | 952,701 | 2,962,058 | 27,572 | 3,942,331 |
| Less: Financial charges for future periods | 294,505 | 644,560 | - | 939,065 | 307,701 | 599,006 | 8,967 | 915,674 |
| Present value of minimum lease payments | 469,498 | 3,358,884 | - | 3,828,382 | 645,000 | 2,363,052 | 18,605 | 3,026,657 |

11.3 Advances include Rs. 2,345,754 thousand (2005: Rs. $1,359,567$ thousand) which have been placed under nonperforming status as detailed below:-

|  | 2006 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rupees in '000' |  |  |  |  |  |  |  |  |
|  | Classified Advances |  |  | Provision Required |  |  | Provision Held |  |  |
|  | Domestic | Overseas | Total | Domestic | Overseas | Total | Domestic | Overseas | Total |
| Category of Classification |  |  |  |  |  |  |  |  |  |
| Other assets especially mentioned | 179,487 | - | 179,487 | - | - | - | - | - | - |
| Substandard | 148,508 | - | 148,508 | 17,730 | - | 17,730 | 17,730 | - | 17,730 |
| Doubtful | 361,584 | - | 361,584 | 101,547 | - | 101,547 | 101,547 | - | 101,547 |
| Loss | 1,656,175 | - | 1,656,175 | 939,440 | - | 939,440 | 939,440 | - | 939,440 |
|  | 2,345,754 | - | 2,345,754 | 1,058,717 | - | 1,058,717 | 1,058,717 | - | 1,058,717 |

11.4 Particulars of provision against non-performing advances

| Note | 2006 |  |  | 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Specific | General | Total | Specific | General | Total |
|  |  |  | Rupees | in '000' |  |  |
| Opening balance | 732,673 | 97,130 | 829,803 | 462,845 | 53,340 | 516,185 |
| Charge for the year Less: Reversals | $\begin{gathered} \hline 467,133 \\ (121,425) \end{gathered}$ | $(5,081)$ | $\begin{gathered} \hline 467,133 \\ (126,506) \end{gathered}$ | $\begin{aligned} & \hline 369,871 \\ & (86,288) \end{aligned}$ | 43,790 | $\begin{aligned} & \hline 413,661 \\ & (86,288) \end{aligned}$ |
|  | 345,708 | $(5,081)$ | 340,627 | 283,583 | 43,790 | 327,373 |
| Less: Amounts written off 11.5 | $(19,664)$ | - | $(19,664)$ | $(13,755)$ | - | $(13,755)$ |
| Closing balance | 1,058,717 | 92,049 | 1,150,766 | 732,673 | 97,130 | 829,803 |

11.4.1 Particulars of provision against non-performing advances

|  | 2006 |  |  | 2005 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Specific | General | Total | Specific | General | Total |
|  |  |  | Rupees | '000' |  |  |
| In local currency | 1,058,717 | 92,049 | 1,150,766 | 732,673 | 97,130 | 829,803 |
| In foreign currencies | - | - | - | - | - |  |
|  | 1,058,717 | 92,049 | 1,150,766 | 732,673 | 97,130 | 829,803 |

11.4.2 General provision against consumer loans represents provision maintained at an amount equal to $1.5 \%$ of the fully secured performing portfolio and $5 \%$ of the unsecured performing portfolio as required by Prudential Regulations issued by State Bank of Pakistan.
11.5.2 Write Offs of Rs. 500,000 and above Write Offs of Below Rs. 500,000

### 11.5 Particulars of write offs:

11.5.1 Against Provisions

## Directly charged to Profit \& Loss account

Note
2006
Rupees in ' 000 '

| 11.4 | 19,664 | 13,755 |
| :---: | :---: | :---: |
|  | 100 | 3,623 |
|  | 19,764 | 17,378 |
| 11.6 | 17,247 | 15,721 |
|  | 2,517 | 1,657 |
|  | 19,764 | 17,378 |

### 11.6 Details of loan written off of Rs. $500,000 /$ - and above

In pursuance of sub-section (3) of Section 33A of the Banking Companies Ordinance, 1962, the Statement in respect of written-off loans or any other financial relief of five hundred thousand rupees or above allowed to a person(s) during the year ended December 31, 2006 is given at Annexure-1.

### 11.7 Particulars of loans and advances to directors, associated companies, etc.

Debts due by directors, executives or officers of the Bank or any of them either severally or jointly with any other persons

| Balance at beginning of year |  | 1,130,400 | 258,140 |
| :---: | :---: | :---: | :---: |
| Loans granted during the year |  | 228,157 | 934,100 |
| Less: Repayments |  | $(362,762)$ | $(61,840)$ |
| Balance at end of year | 11.7.1 | 995,795 | 1,130,400 |

Debts due by subsidiary companies, controlled firms, managed modarabas and other related parties

Balance at beginning of year
Loans granted during the year
Less: Repayments
Balance at end of year

$\left.$| 703,360 |
| ---: | ---: | ---: |
| 25,000 |
| $(164,103)$ | | 517,621 |
| ---: |
| 300,000 |
| $(114,261)$ | \right\rvert\,

11.7.1 These represent staff loans given to executives and officers in accordance with their terms of employment and advance given under consumer finance schemes of the Bank.


### 12.2 Property and equipment


12.2.1 Detail of disposal of operating fixed assets

| Particulars | Cost | Book value | Sale price | Profit | Mode of disposal | Particulars of purchasers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Rupees | '000' |  |  |  |
| Honda Civic | 1,226 | 327 | 328 | 1 | As per policy | Mr. Shahzad Hassan Pervez - Chairman |
| Toyota Corolla | 1,080 | 323 | 335 | 12 | As per policy | Mr. Hamesh Khan - President |
| Toyota Corolla | 753 | - | 138 | 138 | As per policy | Mr. Nadeem Amir - Executive |
| Suzuki Baleno | 734 | 61 | 200 | 139 | As per policy | Mr. Zulma-e-Azam - Executive |
| Toyota Corolla | 847 | 339 | 508 | 169 | As per policy | Mr. M. Shahzad Sadiq - Ex-Executive |
| 2006 | 4,640 | 1,050 | 1,509 | 459 |  |  |
| 2005 | 555 | 222 | 350 | 128 |  |  |

The above-mentioned detail of disposals of operating fixed assets represents those assets that were either sold (otherwise than through a regular auction) to Chief Executive or a director or an executive or a shareholder holding not less that ten percent of the voting shares of the Bank or any related party, irrespective of the value, and in the case of any other person if the original cost or the book value of the asset or assets in aggregate exceeds Rs. 1 million or Rs. 0.250 million respectively (whichever is lower).
12.2.2 Freehold land and buildings were revalued on June 30, 2005 by M/s Indus Surveyors (Private) Limited, an independent valuer, on the basis of fair market value. This valuation resulted in a surplus of Rs.801,869 thousand and Rs. 194,851 thousand in respect of freehold land and buildings respectively.

## Rupees in ' 000 '

Total revalued amount of land
1,096,335
Total revalued amount of buildings 334,723

Had the land and buildings not been revalued, their carrying amounts as at December 31, 2006 would have been as follows:

|  | 2006 | 2005 |
| :---: | :---: | :---: |
|  | Rupees in ' 000 ' |  |
| Land | 340,228 | 294,466 |
| Buildings | 153,659 | 145,545 |

12.2.3 The carrying amount of fully depreciated assets that are still in use is Rs.1,214 (2005: Rs.1,018).
12.3 Intangible assets

|  | COST |  |  | AMORTIZATION |  |  | $\begin{gathered} \text { Book value } \\ \text { as at } \\ \text { December 31, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { Rate of } \\ \text { amortization } \\ \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Opening balance as at January 01, 2006 | Additions | Closing balance as at December 31, 2006 | Opening balance as at January 01, 2006 | Amortization | Closing balance as at December 31, 2006 |  |  |
|  |  | Rupees in '000' |  |  | Rupees in '000' |  | Rupees in '000' |  |
| License | - | 35,100 | 35,100 |  | 5,850 | 5,850 | 29,250 | 33.33 |
| Software | - | 1,251 | 1,251 | - | 35 | 35 | 1,216 | 33.33 |
| 2006 | - | 36,351 | 36,351 | - | 5,885 | 5,885 | 30,466 |  |
| 2005 | - | - | - | - | - | - | - |  |

Note $\quad 2006$ Rupees in '000' ${ }^{2005}$

## 13. Other assets

$\left.\begin{array}{lrrr}\text { Income/mark-up accrued in local currency } & & 3,353,800 & 1,890,922 \\ \text { Advances, deposits, advance rent and other prepayments } & 102,571 & 117,456 \\ \text { Non-banking assets acquired in satisfaction of claims } & 13.1 & 49,742 & 112\end{array}\right)$
13.1 This represents the market values of a residential property and a shop amounting to Rs. 45,240 thousand and Rs.4,502 thousand respectively acquired by the Bank in settlement of these debts.
13.2 This amount represents the cost of 2,785,074 shares of Sui Northern Gas Pipelines Limited (SNGPL) net of subsequent recoveries handed over in the previous years to M/s S. H. Bukhari Securities (Private) Limited (SHB), an ex-member of Lahore Stock Exchange (Guarantee) Limited (LSE) for the transfer into their account with the Central Depository Company Limited (CDC). After transferring the shares to CDC, the said member fraudulently and unlawfully withdrew the same from the CDC account. The Bank, however had never instructed or authorized the member to trade in these shares. The matter was reported to LSE and also to the Securities and Exchange Commission of Pakistan (SECP) for recovery of the said $2,785,074$ shares from the member.

Apart from reporting the matter to LSE and SECP, the Bank also registered an FIR with Federal Investigation Agency (FIA) to initiate criminal proceedings against the directors, employees / agents of the said member. Subsequent to the investigation proceedings by FIA the case was transferred to National Accountability Bureau (NAB). As a result of investigation proceedings at NAB authorities are in the process of recovery. Meanwhile the Defaulters Committee of LSE has also paid an amount of Rs. 7,726 thousand out of the amount realized from assets of the SHB held by LSE and NAB authorities have so far paid to the Bank recoveries of Rs. 12,434 thousand under plea bargain arrangements with the accused. This amount has also been accounted for as partial payment towards the total amount agreed under plea bargain arrangements. As a matter of prudence though without prejudice to the Bank's claim against M/s S.H. Bukhari Securities (Private) Limited at various forums and the court of law, the balance claim amount has already been fully provided for by the Bank.

## Note

### 13.3 Provision against other assets

| Opening balance | 71,725 | 79,415 |
| :--- | ---: | ---: |
| Charge for the year | - | 4,744 |
| Reversals | - | 12,434 |
| Amount Written off | - | - |
| Closing balance | 71,725 | 71,725 |

## 14. Contingent assets

15. Bills payable

In Pakistan
Outside Pakistan

## 20062005 <br> Rupees in ' 000 '

## Contingent assets

Out

| 856,448 |  |  |
| ---: | ---: | ---: |
| - |  |  |
|  |  | 478,001 <br> - <br> 856,448 |

16. Borrowings

## In Pakistan

Outside Pakistan

| 6,989,424 | 6,791,007 |
| :---: | :---: |
| - | - |
| 6,989,424 | 6,791,007 |

### 16.1 Particulars of borrowings with respect to Currencies

In local currency
In foreign currencies

| $6,989,424$ <br> - <br>  <br> $6,989,424$ |
| ---: |

### 16.2 Details of borrowings Secured / Unsecured

## Secured

Borrowings from State Bank of Pakistan

> -Under export refinance scheme

Repurchase agreement borrowings

Unsecured
Call borrowings

16.2.1 These are secured against bank's cash and security balances held by SBP. Mark-up on these borrowings is payable quarterly at rates ranging from $6.50 \%$ to $7.50 \%$ per annum (2005: 7.50\% per annum). Maturity of the borrowing is upto June 2007.
16.2.2 Mark-up is payable on borrowings under repurchase agreement at a rate of $8.75 \%(2005: 8.25 \%$ to $8.30 \%$ ) per annum. Maturity of the borrowing is on January 06, 2007.
16.2.3 This represents funds borrowed from scheduled banks in the inter bank money market, which carry markup at a rate of $10.50 \%$ ( $8 \%$ to $10 \%$ ) per annum having maturity upto February 13, 2007.

## 17. Deposits and other accounts

## Customers

Fixed deposits
Savings deposits
Current Accounts - Non-remunerative
Sundry deposits, margin accounts, etc.

## Financial Institutions

Remunerative deposits
Non-remunerative deposits

### 17.1 Particulars of deposits

In local currency
In foreign currencies

| 54,115,307 | 35,786,752 |
| :---: | :---: |
| 51,699,612 | 32,137,063 |
| 18,652,922 | 15,499,755 |
| 1,138,856 | 1,009,841 |
| 125,606,697 | 84,433,411 |


| $11,947,282$ <br> 173,627 | $3,659,223$ <br> 372,417 |  |
| ---: | ---: | ---: |
| $12,120,909$ |  |  |
| $137,727,606$ |  | $4,031,640$ <br> $88,465,051$ |

Rupees in ' 000 '

4,031,640
88,465,051

18. Liabilities against assets subject to finance lease


Financial charges, included in the lease rentals, are determined on the basis of discount factors applied at the rates ranging from $6.75 \%$ to $13.15 \%$ per annum (2005: $6.75 \%$ to $8.50 \%$ per annum). The bank has an option to purchase the assets upon completion of lease term and has the intention to exercise the option.

The amount of future payments of the lease and the period in which these payments will become due are as follows:

| Years | Rupees in <br> '000' |
| :--- | ---: |
| 2007 | 20,908 |
| 2008 | 9,459 |
| 2009 | 9,720 |
| 2010 | 4,737 |
| 2011 | 3,123 |
|  | 47,947 |
| Less: Finance charge for the future periods | 6,959 |
|  |  |
|  |  |
|  |  |
|  |  |


#### Abstract

Note 19. Deferred tax liabilities


Deferred tax arising due to:
-Accelerated depreciation
-Revaluation surplus
-Others
20. Other liabilities

Mark-up/ Return/ Interest payable in local currency
Mark-up/ Return/ Interest payable in foreign currency
Accrued expenses
Unclaimed dividends
Branch adjustment account
Provision for taxation

| 267,634 |  | 184,647 |
| ---: | ---: | ---: |
| 63,650 |  | 68,198 |
| $(32,668)$ |  | $(32,668)$ |
|  |  |  |
| 298,616 | 220,177 |  |

Provision for employees compensated absences
Provision against off-balance sheet obligations
Others

|  | 1,873,671 | 936,413 |
| :---: | :---: | :---: |
|  | 4,814 | 2,249 |
|  | 8,272 | 29,582 |
|  | 2,831 | 2,936 |
|  | 85,229 | 38,602 |
|  | 501,516 | 274,080 |
|  | 93,804 | 74,149 |
| 20.1 | 1,196 | 1,021 |
|  | 245,008 | 115,393 |
|  | 2,816,341 | 1,474,425 |

### 20.1 Provision against off-balance sheet obligations

Opening balance
1,021
1,021
Charge for the year
Closing balance
1,196
21. Share capital

### 21.1 Authorized capital

$\frac{2006}{\text { Number }} \frac{2005}{\text { Number }}$
$1,000,000,000 \quad 1,000,000,000 \quad$ Ordinary shares of Rs. 10 each

### 21.2 Issued, subscribed and paid-up

| 2006 | 2005 | Ordinary shares of Rs. 10 each |
| :---: | :---: | :---: |
| Number | Number |  |
| 19,333,340 | 15,750,000 | Fully paid in cash |
| 270,915,660 | 219,221,860 | Issued as bonus shares |
| 290,249,000 | 234,971,860 |  |


| 193,333 |  |
| ---: | ---: |
| $2,709,157$ |  |
| $2,902,490$ | 157,500$2,192,219$${ }^{2,349,719}$ |

## 22. Surplus on revaluation of assets

22.1 Surplus on revaluation of fixed assets

- Opening balance
- Transferred to un-appropriated profit in respect of
incremental depreciation charged during the year-net of tax
- Accumulated incremental depreciation-net of tax
incremental depreciation charged during the year-net of tax
- Accumulated incremental depreciation-net of tax

Less: Related deferred tax liability

- Opening balance
- Deferred tax liability recorded during the year
- Closing balance

2006
2005
Rupees in ' 000 '

22.2 Surplus on revaluation of Available-for-sale securities

Federal and Provincial Government securities
Quoted securities
Other securities

23. Contingencies and commitments

### 23.1 Direct Credit Substitutes

These include general guarantees of indebtedness, bank acceptance guarantees and standby letters of credit serving as financial guarantees for loans and securities issued in favour of:

- Government
- Financial institutions
- Others



### 23.2 Transaction-related Contingent Liabilities

These include performance bonds, bid bonds, warranties, advance payment guarantees, shipping guarantees and standby letters of credit related to particular transactions issued in favour of:

- Government
- Financial institutions
- Others

| $5,361,747$ |
| ---: | ---: |
| 50,000 |
| $4,744,689$ | | $4,252,433$ |
| ---: |
| 73,495 |
| $1,102,738$ |
| $10,156,436$ |

### 23.3 Trade-related Contingent Liabilities

These include letters of credit issued in favour of:

- Government
- Financial institutions
- Others

$\left.$| $2,039,822$ |
| ---: | ---: |
| - |
| $16,225,594$ |$\quad$| $3,045,858$ |
| ---: |
| - |
| $7,694,594$ | \right\rvert\, | $10,265,416$ |
| ---: |

### 23.4 Income tax related contingency

The Income Tax Department has filed an appeal with the Honourable Income Tax Appellate Tribunal (ITAT) against the order of Commissioner of Income Tax (Appeals) disallowing add-back of charge for the year 2003, 2004 and 2005 in respect of provision for doubtful debts. The stated appeal is currently in process in the ITAT. However, the management of the Bank, based on the opinion of tax advisors, is confident of a favourable outcome of the decision and has therefore, not made any provision in these financial statements.

In the event that the appeals are decided against the Bank, a further tax liability of Rs. 70,505 thousand (2005: Rs. 44,461 thousand) may arise in these financial statements.
23.5 Other Contingencies

Claims against bank not acknowledge as debt
428,812
403,484
23.6 Commitments in respect of forward exchange contracts

Purchase
783,998
268,336
Sale
23.7 Commitments for the acquisition of operating fixed assets

2,101,934

| 2,885,932 | 1,838,139 |
| :---: | :---: |
| 8,597 | 8,839 |

## 2006 <br> 2005 <br> Rupees in ' 000 '

24. Mark-up / return / interest earned
a) On Loans and advances to:
i) Customers
ii) Financial Institutions

9,523,894
4,707,525
93,293 166,933
b) On Investments in:
i) Available for sale Securities 961,323
ii) Held to Maturity Securities

292,214
463,925
c) On Deposits with financial institutions
d) On Securities purchased under resale agreements

## 25. Mark-up / return / interest expensed

Deposits
Securities sold under repurchase agreements
Other short term borrowings
Premium paid on Pakistan Investment Bonds

| $7,275,220$ | $2,465,625$ |  |
| ---: | ---: | ---: |
| 6,053 | 54,177 |  |
| 227,522 | 87,049 |  |
| 64,927 | 61,888 |  |
|  |  |  |

26. Gain on sale of securities

Federal Government Securities

- Pakistan Investment Bonds

Mutual funds units

| - |
| ---: | ---: | ---: |
| 389,063 | | 200 |
| ---: |
| 2,963 |

27. Other income

| Rent on lockers | 4,258 | 3,972 |
| :---: | :---: | :---: |
| Net profit on sale of property and equipment | 1,088 | 540 |
| Provision no longer required due to recovery on account of claim for shares | - | 12,434 |
| Service charges | 242,413 | 136,140 |
| Others | 218,676 | 72,500 |
|  | 466,435 | 225,586 |

## 28. Administrative expenses

Salaries, allowances, etc.
Contribution to defined contribution plan
Provision against compensated absences
Non-executive directors' fees, allowances and other expenses
Rent, taxes, insurance, electricity, etc.
Legal and professional charges
Communications
Repairs and maintenance
Finance charges on leased assets
Stationery and printing
Advertisement and publicity
Donations
Auditors' remuneration
Depreciation
Amortization
Traveling
Vehicle expenses
Cash remittance charges
Bank charges
Others

### 28.1 Auditors' remuneration

Audit fee
Special certifications and sundry advisory services
Out-of-pocket expenses

Penalties imposed by State Bank of Pakistan
30. Taxation

## For the year

Current
Deferred

## For the prior year (s)

Current
Deferred

Note

|  | $1,023,485$ | 716,371 |
| :--- | ---: | ---: |
|  | 29,801 | 25,894 |
| 19,655 | 12,766 |  |
|  | 32 | 16 |
|  | 175,524 | 137,621 |
|  | 6,920 | 7,735 |
|  | 30,782 | 29,380 |
|  | 35,971 | 29,645 |
|  | 4,368 | 5,205 |
|  | 37,364 | 36,911 |
|  | 12,566 | 10,126 |
|  | - | 10,045 |
|  | 2,302 | 2,292 |
| 28.1 | 130,779 | 77,799 |
| 12.2 | 5,885 | - |
|  | 28,511 | 18,753 |
|  | 73,179 | 51,562 |
|  | 14,605 | 12,216 |
|  | 62,695 | 41,528 |
|  | 57,546 | 49,106 |
|  | $1,751,970$ | $1,274,971$ |
|  |  |  |

2006
2005
Rupees in ' 000 '

1,175
675
618
509

| 1,175 |  |  |
| ---: | ---: | ---: |
| 618 |  | 1,175 |
| 509 |  | 475 |
|  |  |  |
| 2,302 |  |  |
|  |  | 2,292 |

$\xlongequal{38}$

11,461

| 880,997 <br> 83,469 | 816,000 <br> 110,935 |
| ---: | :---: |
| 964,466 |  |
| - | $(147,300)$ <br> 32,080 |
| 964,465 |  |

### 30.1 Relationship between tax expense and accounting profit



Applicable tax rate
Note
2006
2005
Rupees in '000'

Profit before tax

Tax effect of

- Inadmissible expenses
- Separate block income
- Income exempt from tax \& others
- Computation adjustments
- Prior year provision effect

Effective tax rate

| $4,768,721$ |  | $3,164,957$ |
| ---: | :---: | ---: |
| $\%$ |  | $\%$ |
| 35 |  | 38 |
|  |  | 0.13 |
| 0.93 |  | $(7.86)$ |
| $(8.72)$ |  | $(0.04)$ |
| $(2.86)$ |  | 0.06 |
| $(4.13)$ |  | $(4.65)$ |
| - |  | 25.64 |
| 20.22 |  |  |

31. Basic earnings per share
31.1 Basic earnings per share - pre tax

Profit for the year - Rupees in thousand
Weighted average number of ordinary shares - Number
Basic earnings per share - pre tax - Rupees
4,768,721

| 289,602,365 |
| ---: |
| 164,957 |$\xlongequal{289,558,881}$

### 31.2 Basic earnings per share - after tax

Profit for the year - Rupees in thousand
Weighted average number of ordinary shares - Number
Basic earnings per share - after tax - Rupees

| 3,804,255 | 2,353,242 |
| :---: | :---: |
| 289,602,365 | 289,558,881 |
| 13.14 | 8.13 |

## 32. Diluted earnings per share

Basic and diluted earnings per share are same.
33. Cash and cash equivalents

Cash and Balance with Treasury Banks

| 14,054,859 | 8,787,387 |
| :---: | :---: |
| 3,722,089 | 9,367,595 |
| 500,000 | 500,000 |
| 18,276,948 | 18,654,982 |

34. Staff strength

| Permanent |  | 2,854 | 2,928 |
| :---: | :---: | :---: | :---: |
| Temporary/on contractual basis |  | 825 | 499 |
| Deputed staff |  | 2 | 2 |
| Bank's own staff strength at the end of the year |  | 3,681 | 3,429 |
| Outsourced | 34.1 | 130 | 25 |
| Total Staff Strength |  | 3,811 | 3,454 |

34.1 Outsourced staff includes gunmen and janitorial staff hired by the Bank.

## 35. Defined benefit plan

### 35.1 General description

The Bank makes annual provision in the financial statements for its liabilities towards vested compensated absences accumulated by its employees on the basis of actuarial valuation. The actuary has used Projected Unit Credit actuarial cost method for calculations. The employees of the Bank are entitled to take the leave as Leave Preparatory to Retirement (LPR) immediately before retirement. These leaves are subject to retirees' unutilized privilege leave balance with an upper limit of 180 days. Alternatively, the retiree may receive a lump-sum cash amount equal to 180 days gross pay at the time of retirement in lieu of LPR of 180 days. Privilege leave accrues at the rate of 30 days per year. Moreover, any unutilized privilege leaves over 180 days is ignored and the earned leaves encashment is made on gross salaries.

There being no specific asset earmarked for the payment of this benefit, consequently, the fair value of plan assets is Nil.

### 35.2 Principal actuarial assumptions

The principal actuarial assumptions have been given in note 6.10 .2 to these financial statements.

## 20062005

Rupees in ' 000 '
35.3 Reconciliation of payable to defined benefit plan

Present value of defined benefit obligations
Fair value of any plan assets
Net actuarial gains or losses not recognized
Past service cost not yet recognized
Any amount not recognized as an asset
35.4 Movement in payable to defined benefit plan

Opening balance

| 74,149 |  |  |
| ---: | ---: | ---: |
| 19,655 |  |  |
|  |  | 61,383 <br> 12,766 <br> 93,804 |

35.5 Charge for defined benefit plan

| Current service cost | 9,855 | 6,858 |  |
| :--- | ---: | ---: | ---: |
| Interest cost | 6,673 | 4,911 |  |
| Actuarial gains and losses | 3,127 | 997 |  |
|  |  | 19,655 | 12,766 |
|  |  |  |  |

35.6 Actual return on plan assets
36. Defined contribution plan

The Bank operates an approved Provident Fund Scheme, covering all permanent employees. Contributions are made monthly by the Bank and the employees at the rate of $8.33 \%$ of basic pay. Contributions by the Bank are charged to income.
37. Compensation of directors and executives

The aggregate amount charged in the financial statements for remuneration, including benefits to the Chairman, President/ Managing Director, Directors and Executives of the bank was as follows:


The Chairman,President/Managing Director and Executives are provided with free use of bank's maintained cars.

## 38. Fair value of financial instruments

### 38.1 On-balance sheet financial instruments

| 2006 |  |  |  |
| :---: | :---: | :---: | :---: |
| Book value Fair value |  | Book value Fair value <br> Rupees in '000' |  |

## Assets

| Cash and balances with treasury banks | 14,054,859 | 14,054,859 | 8,787,387 | 8,787,387 |
| :---: | :---: | :---: | :---: | :---: |
| Balances with other banks | 3,722,089 | 3,722,089 | 9,367,595 | 9,367,595 |
| Lendings to financial institutions | 11,846,823 | 11,846,823 | 7,593,681 | 7,593,681 |
| Investments | 28,233,211 | 28,233,211 | 18,026,181 | 18,026,181 |
| Advances | 101,319,954 | 101,319,954 | 63,623,705 | 63,623,705 |
| Other assets | 3,367,545 | 3,367,545 | 1,890,925 | 1,890,925 |
|  | 162,544,481 | 162,544,481 | 109,289,474 | 109,289,474 |
| Liabilities |  |  |  |  |
| Bills payable | 856,448 | 856,448 | 478,001 | 478,001 |
| Borrowings | 6,989,424 | 6,989,424 | 6,791,007 | 6,791,007 |
| Deposits and other accounts | 137,727,606 | 137,727,606 | 88,465,051 | 88,465,051 |
| Liabilities against assets subject to finance lease | 40,988 | 40,988 | 55,403 | 55,403 |
| Other liabilities | 2,105,222 | 2,105,222 | 1,056,991 | 1,056,991 |
|  | 147,719,688 | 147,719,688 | 96,846,453 | 96,846,453 |
| 38.2 Off-balance sheet financial instruments |  |  |  |  |
| Forward purchase of foreign exchange | 783,998 | 783,998 | 268,336 | 268,336 |
| Forward sale of foreign exchange | 2,101,934 | 2,101,934 | 1,569,803 | 1,569,803 |

## 39. Segment Details with respect to business activities

The segment analysis with respect to business activity is as follows:-

| Trading <br> \& Sales | Retail <br> Banking | Commercial <br> Banking | Payment <br> \& Settlement | Agency <br> Services |
| :--- | :---: | :---: | :---: | :---: |
| Rupees in '000' |  |  |  |  |

2006
Total income
Total
Net income
Segment Assets (Gross)
Segment Non Performing Loans
Segment Provision Required
Segment Liabilities
Segment Return on net Assets (ROA) (\%)
Segment Cost of funds (\%)


| $1,181,491$ | 312,984 |
| ---: | ---: |
| $29,650,127$ | $9,780,425$ |
| $1,262,400$ | 506,827 |
| 163,400 | 309,494 |
| $29,650,127$ | $9,780,425$ |
| 13.68 | 13.25 |
| 9.70 | 10.05 |


| $2,176,151$ | 120,409 | 13,220 |
| ---: | ---: | ---: |
| $71,327,122$ | - | - |
| $1,838,927$ | - | - |
| 841,272 | - | - |
| $71,327,122$ | - | - |
| 12.73 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| 9.68 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |

2005
Total income
Total expenses

## Net income

Segment Assets (Gross)
Segment Non Performing Loans
Segment Provision Required
Segment Liabilities
Segment Return on net Assets (ROA) (\%)
Segment Cost of funds (\%)

776,315
$19,327,414$
400
400
$19,327,414$
11.57
7.55

| 246,926 | $1,264,894$ | 55,893 | 9,214 |
| ---: | ---: | ---: | ---: |
| $7,947,883$ | $38,414,585$ | - | - |
| 585,878 | 773,690 | - | - |
| 292,115 | 537,688 | - | - |
| $7,947,883$ | $38,414,585$ | - | - |
| 11.49 | 10.98 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| 8.38 | 7.68 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |

## Mapping criteria

Return on net assets has been calculated on the basis of weighted average of segment-wise assets deployed during the year.
Cost of funds has been calculated on the basis of weighted average of segment-wise liabilities outstanding during the year.
Income and expenses have been pro-rated on the basis of management's professional judgment and mapping policy of the same has been approved by the Assets and Liabilities Committee (ALCO).

Common expenses have been allocated to segments on the basis of total income.

## 40. Related party transactions

Related parties comprise subsidiary, key management personnel and entities in which key management personnel are office holders/members. The Bank in the normal course of business carries out transactions with various related parties. Amounts due from and due to related parties are shown under receivables and payables. Amounts due from key management personnel are shown under receivables and remuneration of key management personnel is disclosed in Note 37.

# 20062005 <br> Rupees in '000' 

## Punjab Modaraba Services (Private) Limited (wholly owned subsidiary of the Bank)

| Deposits in current account | 61 | 102 |
| :---: | :---: | :---: |
| First Punjab Modaraba (Modaraba floated by the wholly owned subsidiary of the Bank) |  |  |
| Advances |  |  |
| Outstanding at beginning of the year | 703,360 | 1,100,414 |
| Made during the year | 1,437,838 | 1,987,981 |
| Repaid/matured during the year | $(1,576,219)$ | $(2,385,035)$ |
| Outstanding at the end of the year | 564,979 | 703,360 |
| Provision for doubtful debts | - |  |
| Mark-up/return earned | 64,882 | 91,349 |
| Deposits in current account | 2,732 | 1,247 |
| Lease liability |  |  |
| Outstanding at beginning of the year | 15,808 | 21,775 |
| Lease contracts entered into during the year | 12,155 | 6,398 |
| Repayments of lease rentals | $(13,329)$ | $(12,365)$ |
| Outstanding at the end of the year | 14,634 | 15,808 |
| Security deposit receivable in respect of leases | 7,402 | 6,435 |

## Bankers Avenue Co-operative Housing Society <br> (A co-operative society managed by key management personnel of the Bank)

## 41. Capital adequacy

The risk weighted assets to capital ratio, calculated in accordance with the State Bank's guidelines on capital adequacy was as follows:-

|  | 2006 |
| :--- | ---: | ---: |
| Rupees in ‘000' |  |

## Tier II Capital

Subordinated Debt (upto 50\% of total Tier I Capital)
General Provisions subject to $1.25 \%$ of Total Risk Weighted Assets
Revaluation Reserve (upto 50\%)
Total Tier II Capital

| $\begin{array}{r} 7 \\ 92,049 \\ 2,489,891 \end{array}$ | $\begin{array}{r} 97,130 \\ 3,405,516 \end{array}$ |
| :---: | :---: |
| 2,581,940 | 3,502,646 |
| - |  |
| 13,057,805 | 10,087,678 |

## Eligible Tier III Capital <br> Total Regulatory Capital

(a)
$13,057,805$
10,087,678

## Risk-Weighted Exposures

## Credit Risk

Balance Sheet Items:-
Cash and other liquid assets
Money at call
Investments
Loans and Advances
Fixed Assets
Assets deducted from capital
Other Assets
Off Balance Sheet items
Loan Repayment Guarantees
Performance Bonds
Stand By Letters of Credit
Outstanding Foreign Exchange Contracts
-Purchase

| 17,776,948 | 1,189,172 | 18,154,982 | 2,257,272 |
| :---: | :---: | :---: | :---: |
| 500,000 | 100,000 | 500,000 | 100,000 |
| 30,002,007 | 13,747,263 | 19,969,028 | 10,621,259 |
| 99,437,444 | 87,256,638 | 62,510,731 | 54,044,021 |
| 2,068,744 | 2,068,744 | 1,715,061 | 1,715,061 |
| 164,943 |  | 164,943 |  |
| 3,920,366 | 3,920,366 | 2,040,568 | 1,978,488 |
| 153,870,452 | 108,282,183 | 105,055,313 | 70,716,101 |
| 10,710,788 | 10,710,788 | 2,546,294 | 2,535,631 |
| 9,626,487 | 2,231,593 | 3,734,447 | 1,863,987 |
| 18,073,113 | 8,029,694 | 10,548,062 | 3,757,249 |
| 748,747 | 2,959 | 268,336 | 1,033 |
| 2,101,934 | 8,408 | 1,569,804 | 6,279 |
| 41,261,069 | 20,983,442 | 18,666,943 | 8,164,179 |
|  | 129,265,625 |  | 78,880,280 |

## Market Risk

General market risk
Specific market risk
Market risk-weighted exposures
Total Risk-Weighted exposures


The Bank of Punjab

## 42. Risk management

The principal risks associated with the banking business are credit risk, market risk, liquidity risk and operational risk.

### 42.1 Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge its obligations and cause the other party to incur a financial loss. The Bank manages its exposure to credit risk by pursuing an effective credit policy approved by the Board of Directors and undertaking all lending activities in accordance with standard practices and procedures as laid down in the Credit Policy Manual. The Bank's credit process currently entails assessment of credit worthiness of potential customers, pre-sanction evaluation of credit proposal, adequacy and quality checks over collateral and examination of charge documents before disbursements. The Bank will also continue to keep its focus on expansion through diversified exposure. Further, to strengthen the portfolio and as a matter of prudence, adequate provisions against non-performing advances are accounted for in accordance with the requirements of the Prudential Regulations issued by the State Bank of Pakistan.
Out of total financial assets of Rs. 162,544,481 thousand (2005: Rs. 109,289,474 thousand), the financial assets which were subject to credit risk amount to Rs. 137,980,014 thousand (2005: Rs. 96,933,159 thousand). The Bank's major credit risk in the case of loans and advances is concentrated in the textile, construction/real estate and trading and commerce sectors. Investments in Market Treasury Bills, Pakistan Investment Bonds (PIBs), Federal Investment Bonds (FIBs) are guaranteed by the Government of Pakistan.

### 42.1.1 Segments by class of business

|  | 2006 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Advances (Gross) |  | Deposit |  | Contingencies and commitments |  |
|  | Rupees in ' 000 ' <br> in $000^{\prime}$ | Percent | $\begin{aligned} & \text { Rupees } \\ & \text { in ' } 000 \text { ' } \end{aligned}$ | Percent | $\begin{aligned} & \text { Rupees } \\ & \text { in ' } 000 \text { ' } \end{aligned}$ | Percent |
| Agribusiness | 5,887,722 | 5.75 | 1,107,242 | 0.80 | 11,500 | 0.03 |
| Textile and ginning | 25,066,043 | 24.46 | 684,648 | 0.50 | 6,291,985 | 16.04 |
| Cement | 3,499,441 | 3.42 | 193,083 | 0.14 | 1,249,216 | 3.19 |
| Sugar | 4,641,795 | 4.53 | 110,940 | 0.08 | 719,433 | 1.83 |
| Financial | 2,117,137 | 2.07 | 12,120,909 | 8.80 | 11,145 | 0.03 |
| Construction and real estate | 11,422,572 | 11.15 | 7,680,298 | 5.58 | 3,014,912 | 7.69 |
| Oil and gas | 33,334 | 0.03 | - | - | 2,993,066 | 7.63 |
| Auto \& allied | 805,149 | 0.79 | 22,587 | 0.02 | 319,232 | 0.81 |
| Food and allied | 6,009,413 | 5.86 | 2,135,418 | 1.55 | 425,600 | 1.09 |
| Chemical and pharmaceuticals | 1,577,974 | 1.54 | 503,286 | 0.37 | 577,301 | 1.47 |
| Fertilizers | - | - | 540,809 | 0.39 | 133,200 | 0.34 |
| Cable, electrical and engineering | 8,793,895 | 8.58 | 138,078 | 0.10 | 4,783,252 | 12.20 |
| Production and transmission of energy | 399,681 | 0.39 | 538,448 | 0.39 | 26,507 | 0.07 |
| Transport, Storage and Communication | 1,151,109 | 1.12 | 8,034,721 | 5.83 | 1,757,120 | 4.48 |
| Government |  |  |  |  |  |  |
| - Public Sector Enterprises | - | - | 24,845,888 | 18.04 | 5,620,325 | 14.33 |
| - Federal and Provincial Governments | 981,783 | 0.96 | 42,415,172 | 30.80 |  |  |
| Individuals | 3,328,202 | 3.25 | 15,716,741 | 11.41 | - | - |
| Trading and commerce | 16,111,352 | 15.72 | 4,576,020 | 3.32 | 7,388,114 | 18.84 |
| Services | 2,941,357 | 2.87 | 8,176,816 | 5.94 | 2,548,059 | 6.50 |
| Others | 7,702,761 | 7.52 | 8,186,502 | 5.94 | 1,351,484 | 3.45 |
|  | 102,470,720 | 100.00 | 137,727,606 | 100.00 | 39,221,451 | 100.00 |
| 42.1.2 Segments by sector |  |  |  |  |  |  |
| Public/ Government | 981,783 | 0.96 | 67,261,060 | 48.84 | 5,620,325 | 14.33 |
| Private | 101,488,937 | 99.04 | 70,466,546 | 51.16 | 33,601,126 | 85.67 |
|  | 102,470,720 | 100.00 | 137,727,606 | 100.00 | 39,221,451 | 100.00 |

### 42.1.3 Details of non-performing advances and specific provisions by class of business segment

|  | 2006 |  | 2005 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Rupees in '000' |  |  |  |
|  | Classified | Specific | Classified | Specific |
|  | Advances | Provisions | Advances | Provisions |
|  |  | Held |  | Held |
| Agribusiness | 306,295 | 75,681 | 126,280 | 44,886 |
| Textile and ginning | 693,597 | 273,885 | 470,963 | 187,049 |
| Chemical and pharmaceuticals | 6,839 | 6,839 | 4,998 | 4,998 |
| Footwear and leather garments | 3,027 | 4,609 | 1,785 | 1,785 |
| Cables and electrics | 22,272 | 22,272 | 22,228 | 17,048 |
| Construction | 26,791 | 3,555 | 45,247 | 2,059 |
| Power and transmission of energy | 89,195 | 89,195 | 89,000 | 89,000 |
| Retail and wholesale trade | 320,306 | 194,757 | 224,481 | 125,155 |
| Financial | 248,948 | 62,387 | - | - |
| Rice and paddy | 42,353 | 28,372 | 50,934 | 20,488 |
| Wheat | 19,821 | 18,321 | 23,658 | 15,331 |
| Sugar | 211,068 | - | - | - |
| Food and allied | 20,038 | 20,038 | 19,458 | 9,623 |
| Services | 9,545 | 8,808 | 10,964 | 10,694 |
| Individuals | 136,739 | 96,392 | 88,713 | 70,492 |
| Others | 188,920 | 153,606 | 180,859 | 134,065 |
|  | 2,345,754 | 1,058,717 | 1,359,568 | 732,673 |

42.1.4 Details of non-performing advances and specific provisions by sector

Public/ Government
Private
$\xlongequal{\frac{2,345,754}{2,345,754}} \xlongequal{\underline{1,058,717}} \xlongequal{\frac{1,058,717}{1,359,568}} \xlongequal{732,673}$

### 42.1.5 Geographical segment analysis

A geographical segment analysis has not been presented since the Bank's operations are restricted to Pakistan only.

### 42.2 Market Risk

Market Risk is the risk of loss in earnings and capital due to adverse changes in interest rates, foreign exchange rates, equity prices and market conditions. The Bank's market risk can be further classified into interest rate risk, foreign exchange risk and equity position risk.

### 42.2.1 Interest rate risk management

Interest rate risk is the risk that the value of financial instruments will fluctuate due to changes in market interest rates. The Bank is exposed to yield/interest rate risk for its investing and/or financing activities where any major fluctuation in the market interest rate/yield can affect both the value of the financial instrument as well as the profitability of the Bank. To minimize this risk the Bank's Assets and Liabilities Committee (ALCO) keeps a constant watch on the interest rate scenario in the country and on regular intervals reviews pricing mechanism for assets and liabilities of the Bank.

### 42.2.2 Foreign exchange risk management

Foreign exchange risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The Bank, as part of its foreign exchange risk management activities, enters into ready spot and forward transactions in the interbank market and with the State Bank of Pakistan (SBP) and also monitors its net open position on a daily basis. The Bank is not significantly exposed to foreign exchange risk as its net open position, exchange maturity profile, forward and counterparty exposure and stop loss limits are effectively monitored by its Foreign Exchange Committee.

|  | 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Assets | Liabilities | Off-balance sheet items | Net foreign currency exposure |
|  |  | Rupees | in '000' |  |
| Pakistan rupee | 162,761,509 | 162,382,654 | $(577,344)$ | $(198,489)$ |
| United States dollar | 1,948,148 | 2,376,818 | 550,762 | 122,092 |
| Great Britain pound | 14,843 | 55,659 | 42,071 | 1,255 |
| Japanese yen | 8,101 | - | - | 8,101 |
| Euro | 88,095 | 40,006 | $(15,489)$ | 32,600 |
| Others | 34,441 | - | - | 34,441 |
|  | 164,855,137 | 164,855,137 | - | - |

### 42.2.3 Equity position risk

Equity position risk arises from exposure to securities that represent an ownership interest in a company in the form of ordinary shares or other equity-linked instruments. The instruments held by the Bank that would lead to this exposure include, but are not limited to, the following:

- Shares of listed and unlisted companies
- Preference shares falling on equity criteria
- Equity-based mutual funds

These investments are carried at fair market value with regular revaluations. The Bank prefers to hold long-term exposures for securities held in 'available for sale' category to avoid seasonal or cyclical downfalls in the prices of such securities. Equity position risk in 'held-to-trading' category is managed by simultaneous execution of future sale contracts.

### 42.2.4 Mismatch of Interest Rate Sensitive Assets and Liabilities



## On-balance sheet financial instruments

## Assets

Cash and balances with treasury banks
Balances with other banks
Lending to financial institutions
Investments
Advances
Operating fixed assets
Other assets


## Liabilities

Bills payable
Borrowings
Deposits and other accounts
Liabilities against assets subject to
finance lease

Deferred tax liability
Other liabilities

| - | 856,448 |  |  |  |  |  |  |  |  |  | 856,448 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9.47\% | 6,989,424 | 488,924 | 500,000 | 6,000,500 |  |  | - |  |  |  |  |
| 6.94\% | 137,727,606 | 25,836,890 | 62,809,501 | 16,284,319 | 12,486,710 | 151,154 | 55,780 | 137,356 |  |  | 19,965,896 |
| 12.43\% | 40,988 | 36,344 | 2,308 | 2,336 |  |  | - |  | - |  |  |
| - | 298,616 |  |  |  |  | - | - |  | - |  | 298,616 |
| - | 2,816,341 |  |  |  |  | - | - |  | - |  | 2,816,341 |
|  | 148,729,423 | 26,362,158 | 63,311,809 | 22,287,155 | 12,486,710 | 151,154 | 55,780 | 137,356 | - | - | 23,937,301 |
|  | 16,125,714 | $(12,698,527)$ | 28,303,995 | 3,204,827 | (12,486,710) | 364,300 | 114,674 | 1,001,832 | 1,928,503 | 635,134 | 5,757,686 |

Off-balance sheet financial instruments
Commitments to extend credit
Forward foreign exchange contracts

- purchase
- sale

Off-balance sheet gap

| 16,867,197 | 16,867,197 | - | - | - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 783,998 | 454,852 | 320,048 | 9,098 | - | - | - | - | - | - |  |
| 2,101,934 | 708,334 | 1,037,254 | 356,346 | - | - | - | - | - | - | - |
| 19,753,129 | 18,030,383 | 1,357,302 | 365,444 | - | - | - | - | - | - | - |
|  | 5,331,856 | 29,661,297 | 3,570,271 | $(12,486,710)$ | 364,300 | 114,674 | 1,001,832 | 1,928,503 | 635,134 | 5,757,686 |
|  | 5,331,856 | 34,993,153 | 38,563,424 | 26,076,714 | 26,441,014 | 26,555,688 | 27,557,520 | 29,486,023 | 30,121,157 | 35,878,843 |

### 42.3 Liquidity Risk

42.3.1 Liquidity Risk is the potential for loss to an institution arising from either its inability to meet its obligations or to fund increase in assets as they fall due without incurring unacceptable cost or losses. The Bank's ALCO is primarily responsible to ensure adequate maintenance and monitoring of liquidity and minimization of liquidity risk. The Bank manages its liquidity risk by continuous monitoring of the maturity profiles of its assets and liabilities, strengthening of its credit recovery procedures by focusing on retail and medium-sized customers and managing open positions through effective treasury operations. Allocation of funds towards various business prepositions and pricing of assets and liabilities of the Bank are given significant importance.

42.3.3 Deposit accounts without contractual maturities have been classified by taking into account historical trend of their withdrawal pattern, which shows that $15 \%$ of such deposits mature in each of the first two categories mentioned above and $10 \%$ mature in each of the remaining seven categories.

### 42.4 Operational Risk

Operational Risk is the risk of loss resulting from inadequate or failed internal processes, people and system or from external events. The Bank cannot expect to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Bank is able to manage operational risk. Controls include effective segregation of duties, access, authorization and reconciliation procedures, staff education and appraisal procedures, including the use of internal audit. The Bank has established a comprehensive business continuity plan to deal with the risk of financial loss and damage to reputation arising from operational risk factors.

In terms of guidance laid down by the State Bank of Pakistan (SBP), all commercial banks in Pakistan are mandated to implement Basel 2 - Basic Indicator Approach for operational risk for calculation of minimum capital requirement with effect from January 01, 2008. The Bank is in the process of establishing an operational risk management framework that is expected to develop and analyze Key Risk Indicators (KRIs) to manage the operational risk faced by the Bank.

## 43. Date of authorization for issue

These financial statements were authorized for issue on February 28, 2007 by the Board of Directors of the Bank.

## 44. Events after the balance sheet date

The Board of Directors of the Bank have proposed a bonus issue of 32.5 shares for every 100 shares held, amounting to Rs. 943,309 thousand alongwith transfer to general reserve amounting to Rs.2,000,000 thousand at their meeting held on February 28, 2007, for approval of the members at the Annual General Meeting to be held on March 31, 2007.

## 45. General

45.1 These financial statements have been prepared in accordance with the revised forms of annual financial statements of commercial banks issued by the State Bank of Pakistan (SBP) vide BSD Circular No. 04 dated February 17, 2006.
45.2 Figures have been rounded off to the nearest thousand rupees.
45.3 Corresponding figures have been reclassified, wherever necessary. However, no significant reclassification has been made during the year except for the following:

| Head of account | Note | From | To |
| :--- | :---: | :--- | :--- |
| Administrative expenses | 28 | Salaries, wages and benefits | Employees' compensated absences |

Chairman President Director Director
Statement showing written－off loans or any other financial relief of five hundred
thousand rupees or above provided during the year ended December 31， 2006
Annexure－I （Rupees in thousand）

| S．No． | Name and address of the borrower | Name of Individuals／ partners／directors with NIC No． | Father＇s／Husband＇s | $\begin{aligned} & \text { Branch } \\ & \text { Name } \end{aligned}$ | Region | Outstanding liabilities at beginning of year |  |  |  | Total | Principal written－off | Interest ／Mark up ／Other Charges capitalized written－off | Interest／ Markup written－off | Other financial relief provided | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Principal |  | Interest／ Mark－up | Others |  |  |  |  |  |  |

$\stackrel{\text { ®．}}{\stackrel{\text { ®．}}{=}}$
．

623
̊

\％
$\square$
$\stackrel{\otimes}{\circ}$
高


| 73,873 | $\cdot$ | 13,039 | ${ }^{33}$ | 86,945 | 17,214 | $\cdot$ | 12,687 | ${ }^{33}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |



|  |  |  |  |  | ［ |  | 需 | 欵 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

[^0]10，004


 S．No
Ashfaq Cotton Ginning \＆Oil Mills
Chak No． $149 / E B$, Sahiwal Road，
Arifwala





[^0]:    SIO Sarmad Massood Al I Hussainy

